

**SMALL BUSINESS ENTERPRISE
GOODS AND SERVICES
ADVISORY BOARD**

November 16, 2023

**Miami-Dade County
Small Business Enterprise Goods and Services Advisory Board Meeting
Thursday, November 16, 2023 @10:30 a.m.**

Board Members

Stephen P. Clark Center, 111 N.W. 1st Street, 19th Floor Conference Room

Public Virtual Meeting Zoom URL:

<https://miamidade.live/SBE-GoodsServicesBoard>

Webinar ID: 917 5751 5924

AGENDA

- I. Welcome/Introductions (5 min)**
- II. Old Business (5 min)**
 - a. Approve - Meeting minutes**
 - i. Goods and Services Advisory Board – May 18, 2023
 - ii. Goods and Services Advisory Board - July 20, 2023
 - iii. Goods and Services Subcommittee– May 16, 2023
 - iv. Goods and Services Subcommittee - June 27,2023
 - v. Goods and Services Subcommittee – July 11, 2023
 - vi. Goods and Services Subcommittee - August 8, 2023
 - vii. Goods and Services Subcommittee - September 5, 2023
 - viii. Goods and Services Subcommittee - September 19, 2023
 - ix. Goods and Services Subcommittee - October 3, 2023
- III. Presentation (30 min)**
 - a. Ethics Opinions Requests – Etta Akoni (Staff Attorney - Miami Dade County Commission on Ethics & Public Trust)**
- IV. SBD Section Reports (20 min)**
 - a. Business Outreach and Education Report – Lawanda Wright (SBD Section Chief)**
 - b. Certification Report – Jeanise Cummings-Labossiere (SBD Section Chief)**
 - c. Utilization Report– Rossi Siewnarine (SBD Section Chief)**
- V. Report (10 min)**
 - a. Jackson Health System – Amber Lawhorn**
- VI. Discussion (10 min)**
 - a. Ordinance increasing personal net worth threshold– Director Gary T. Hartfield**
 - b. Commission District Report**
- VII. New Business (5 min)**
 - a. Request for future agenda items**
- VIII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3) (3 min)**

IX. Adjournment (2 min)

NEXT BOARD MEETING: January 18, 2024

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MAY 18, 2023, MEETING MINUTES

Miami-Dade County
Small Business Enterprise – Goods and Services
Advisory Board Meeting
May 18, 2023, Meeting Minutes

Start Time: 10:51 AM

End Time: 12:54 PM

9 – Appointed

5 – Quorum

(E)=Excused (U) = Unexcused

<u>Members Present (5)</u>	<u>Members Absent (4)</u>
Darryl Holsendolph – Chairman	Carmen Baker (E)
Makeba Gasant	Michaeljohn Anthony Green (E)
John A. Ramirez	Adrian Jimenez (U)
Daniel Ribero	Maria Molina (E)
Jacob Zunamon	

Staff Present & Online: Gary Hartfield (SBD Division Director), Rossi Siewnarine (SBD Section Chief), Jeanise Cummings-Labossiere (SBD Section Chief), Lawanda Wright (SBD Section Chief), Carlos Ansuarez (SBD Section Manager), Michou Jean (SBD Section Manager), Alecia Anderson (SBD Section Manager), (SBD), Luis Guardia (SBD), Maria Carballeira (SPD)

I. Welcome/ Introductions

Michou Jean (SBD) called the Goods and Services Advisory Board meeting to order at 10:51 am, three (3) members were present.

II. SBD Section Reports

a. Business Outreach & Education – Lawanda Wright (SBD Section Chief)

- i. Ms. Lawanda Wright presented the report for the period of February 1, 2023, to March 31, 2023. She advised there were 20 prompt payment issues for the period. Ms. Wright noted the issues were from one (1) vendor across multiple county contracts, which the issue had since been resolved.

b. Certification – Jeanise Cummings-Labossiere (SBD Section Chief)

- i. Jeanise Cummings-Labossiere presented the report for the reporting period of February 1, 2023, to March 31, 2023.
- ii. She reported that one (1) firm graduated and one (1) firm was denied.
- iii. Pursuant to Mr. Holsendolph’s question as whether there had been a decrease in renewals, Ms. Cummings-Labossiere noted there was a slight decrease.
- iv. In response to Mr. Ramirez’s question whether staff had investigated the reasons behind businesses going out of business or choosing not to recertify, Ms. Cummings-Labossiere explained that the firms were notified, four (4) times, before their certification expired, and staff also reached out to the firms via phone. Mr. Ramirez requested that staff provide a list of the firms that did not recertify by

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district. Mr. Holsendolph pointed out that a similar report was previously requested in the subcommittee meeting.

- v. Ms. Lawanda Wright advised that SBD could not provide a guarantee of certification or contracts to the firms. She emphasized that while SBD could offer support and assistance, ultimately, it was up to the firms themselves to actively pursue certification and maintain it. Ms. Wright highlighted the importance of businesses taking ownership of their certification process and actively engaging in their own success. She pointed out that SBD's role was to aid and assist businesses, but those businesses must take the initiative to help themselves.

Ms. Gassant recommended implementing a quarterly survey for firms enrolled in the program to gather feedback. She noted this would allow for ongoing evaluation and improvement based on the experiences and suggestions of the participating firms. Also, Ms. Makeba suggested establishing a connection with the local business tax office to enhance collaboration and support for Small Business Enterprise (SBE's). She also proposed creating a marketing strategy on the SBD website to provide comprehensive information about the SBE program, by making it more accessible and visible to interested parties. .

c. Utilization – Rossi Siewnarine (SBD Section Chief)

- i. Mr. Siewnarine presented the report for the period of February 1, 2023, to March 31, 2023.
- ii. Mr. Holsendolph questioned the percentage of the award that was actually paid throughout the county over the duration of an agreement. He also inquired about the number of departments that have reached their maximum allocation.

Mr. Hartfield explained that the percentage of the award utilized depends on the specific needs of each user department. He noted there was flexibility to reallocate funds from one department to another based on their respective needs.

- iii. Ms. Gassant discussed the importance of ensuring accountability for the spending of user departments. She suggested that this topic be addressed at the upcoming Collective meeting, emphasizing the need to establish mechanisms for tracking and monitoring departmental expenditures.
- iv. Mr. Holsendolph raised concerns about the allocation process, highlighting a discrepancy between the quantities specified in bids made by small business and the actual quantities required by the county for purchases. He emphasized that this mismatch puts small business owners at a disadvantage, as they may have prepared their bids based on specific quantities that were not aligned with the

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County's purchasing needs. Mr. Hartfield suggested , when businesses were bidding for contracts they should inquire about the County's purchasing process to better understand the quantity requirements. He stated the business owners should ask questions such as, "How will you be purchasing this product? Will it be in batches of 100 100 in bulk quantities of 1,000,000?" Mr. Hartfield noted by seeking this information, businesses can ensure they prepare accurate bids that align with the County's purchasing needs, thus avoiding any potential disadvantages. b

- v. Mr. Siewnarine also provided a report containing the proposals that were received and reviewed from January to April.
- vi. Makeba Gassant motioned for a special meeting to dive into the proposal report, Mr. Ramirez seconded the motion. (Motion approved 5-0)

III. Old Business

a. Approve – Meeting Minutes

- i. Goods and Services Advisory Board – January 18, 2023, Meeting Minutes
- ii. Goods and Services Advisory Board – March 16, 2023, Meeting Minutes
- iii. Goods and Services Subcommittee Minutes – February 7, 2023
- iv. Goods and Services Subcommittee Minutes – February 21, 2023
- v. Goods and Services Subcommittee Minutes – March 21, 2023
- vi. Goods and Services Subcommittee Minutes - April 4, 2023

Mr. Ramirez moved to approve the all the listed minutes; Ms. Gassant seconded this motion. (Motion approved 5-0)

IV. Requested Reports Discussion

- a. Post PRA Compliance**
 - i. This audit will be conducted by the Small Business Development Liaisons (SBDL)
- b. Dollars going outside of Miami-Dade County**
 - i. Item Deferred

V. New Business

- i. Schedule Special meeting to discuss proposal report.

VI. Report – Jackson Health System

- a.** Ms. Amber Lawhorn presented the report for the period of February 1, 2023, to March 31, 2023.
- b.** Mr. Holsendolph raised a query regarding the distinctions among bid waivers, including bid waiver standard, Standardization bid waiver, and sole source bid waiver. Ms. Michelle

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Romano provided an explanation by outlining four types of bid waivers. She noted the first type was the bid waiver standard, which served as a trusted standard. Ms. Romano stated it generally applied to physician preferences for medical-surgical products that have been exempted based on those preferences. She noted the sole source bid waiver pertained to situations where there was only one provider available. .

- c. Mr. Holsendolph inquired about whether a Group Purchasing Organization (GPO) qualified as a bid waiver. Ms. Romana clarified that GPOs were not considered bid waivers because they utilize nationally competed contracts. She stated that it operated more like a piggyback system, where the GPOs leverage the contracts established through a Request for Proposal (RFP) process on a national level. .
- d. Mr. Ramirez inquired about how Jackson attracts small business participation and whether they collaborate with the tax office for advertising purposes. Ms. Lawhorn responded that Jackson utilizes Miami-Dade County Small Business Enterprises (SBEs) for small business owner needs. She explained when they meet with small businesses interested in working with them, they inform the small business owners about the SBE certification program offered by Miami-Dade County. However, Ms. Lawhorn stated that Jackson had not reached out to the tax office for advertising purposes. .
- e. Ms. Gassant inquired whether Jackson submitted contracts to Miami-Dade County for review before soliciting bids, considering their utilization of the Miami-Dade County SBE program. Ms. Lawhorn explained that Architecture & Engineering (A&E) and Construction Contracts undergo review by the County, whereas Goods and Services contracts were reviewed internally. Ms. Gassant questioned why the process differed for Goods and Services. Ms. Lawhorn clarified that it was a decision made by the legislative authorities. Ms. Gassant expressed concern about the low percentage of SBE participation and requested that staff provide the legislative item that Ms. Lawhorn mentioned. .
- f. Mr. Holsendolph inquired about the flexibility to add or remove products on Group Purchasing Organization (GPO) contracts. Ms. Romano explained that each situation varies, but if they were operating under a contract, it was a nationally competed contract, meaning Jackson does not have the authority to make additions or removals. She noted if staff identified an opportunity after the GPO contract, Jackson could choose to issue their own solicitation to address those specific needs.

VII. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- a. No Speakers

VIII. Adjournment

- a. There being no further business to come before the SBE-Good and Services Board, the meeting was adjourned at 12:51 pm.

JULY 20, 2023, MEETING MINUTES

Miami-Dade County
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Advisory Board Meeting
July 20, 2023, Meeting Minutes

Start Time: 10:44 AM

End Time: 12:54 PM

8 – Appointed

5 – Quorum

(E)=Excused (U) = Unexcused

<u>Members Present (4)</u>	<u>Members Absent (4)</u>
Darryl Holsendolph – Chairman	Carmen Baker (E)
Makeba Gasant	Michaeljohn Anthony Green (E)
Maria Molina	Adrian Jimenez (U)
John A. Ramirez	Jacob Zunamon (E)

Staff Present & Online: Gary Hartfield (SBD Division Director), Rossi Siewnarine (SBD Section Chief), Cynthia France (SBD Section Manager), Lawanda Wright (SBD Section Chief), Carlos Ansuarez (SBD Section Manager), Michou Jean (SBD Section Manager), Alecia Anderson (SBD Section Manager), (SBD), Luis Guardia (SBD), Maria Carballeira (SPD)

I. Welcome/ Introductions

Michou Jean (SBD) called the Goods and Services Advisory Board meeting to order at 10:44 am, four (4) members were present. Ms. Jean requested through the chair to deviate from the agenda to allow Ms. Namita Uppal, Director Strategic Procurement (SPD), to provide the board members with information requested based on the board’s directive.

II. Old Business

a. Approve – Meeting Minutes

- i. Goods and Services Advisory Board – May 18, 2023, Meeting Minutes
- ii. Goods and services Subcommittee– May 16, 2023
- iii. Goods and Services Subcommittee - June 27,2023
 - Item deferred due to lack of quorum

III. SBD Section Reports

a. Business Outreach & Education – Lawanda Wright (SBD Section Chief)

- i. Ms. Lawanda Wright presented the report for the period of April 1, 2023, to May 31, 2023. She highlighted the occurrence of four payment issues during this period. Ms. Wright stated that these discrepancies occurred due to Purchase Orders (PO), in which the delays in processing were caused by system-related factors.
- ii. Responding to Chairman Darryl Holsendolph’s question regarding the consequences of mishandling Purchase Orders, Ms. Wright explained that when such incidents occur, corrective measures are required to resolve the problem.

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- iii. Ms. Wright reported that a technical training workshop was conducted, with the focus on Goods and Services. She noted this training was specifically tailored for user departments, equipping them with the knowledge of how to implement the Small Business Enterprise (SBE) preference in tiers when the user departments engage in solicitations.
- iv. Ms. Makeba Gassant commended Ms. Wright for including the initiative regarding the user departments. She noted the initiative also ensures that small businesses were adhering to the guidelines and that preferences were applied.
- v. Discussion ensued amongst Ms. Gassant, Mr. Gary Hartfield, Director of Small Business Department (SBD), and Chairman Darryl Holsendolph, regarding SBD inclusion with Strategic Procurements Vendor Academy. Mr. Hartfield emphasized that SBD consistently carries out educational initiatives, as it aligns with their core responsibilities. He underlined that SBD's focus had consistently encompassed small businesses initiatives.
- vi. Mr. Alfonso emphasized the commitment to improving communication with partners/stakeholders and SBD. He aimed to ensure that the gap was bridged and assured that he would respond to the best of his ability.
- vii. Chairman Holsendolph requested that the last line in the report be modified to include “user departments”. He wanted to acknowledge user departments active involvement and noted that it would provide insight into the progress achieved by user departments. Ms. Gassant requested that the departments be identified and included in the report under the implementation of user departments.

b. Certification – Jeanise Cummings-Labossiere (SBD Section Chief)

- i. Ms. Cynthia France presented the report for the period of April 1, 2023, to May 31, 2023, on behalf of Ms. Jeanise Cummings-Labossiere (SBD Section Chief).
- ii. Ms. Lawanda Wright pointed out the number of certifications proved to be present on the list. She noted upon reviewing the list there were five firms that were certified in the past and have now since returned. She noted apart from the five firms, all the other firms were entirely new to SBD and conducting business with the county as certified firms.

c. Utilization – Rossi Siewnarine (SBD Section Chief)

- i. Mr. Siewnarine presented the report for the period of April 1, 2023, to May 31, 2023.
- ii. Ms. Makeba Gassant requested that staff provide a report to differentiate goods contracts from services contracts.
- iii. Mr. Gary Hartfield, Director of Small Business Development clarified that the limited staffing for report requests was due to historical changes in the

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organization's structure. He noted in the past, there used to be a dedicated data unit with approximately six personnel handling data-related tasks, but they were relocated to the Internal Service Department (ITD). Mr. Hartfield stated some of these processes involve automated data transfer between computers, while others require manual input from the data unit. He noted when staff prepares reports and additional steps are requested, it places a significant burden on the team who make a concerted effort to fulfill these requests. Mr. Hartfield informed the board members' staff could perform the task requested, but it would take time, which involves a detailed process to distinguish between contracts related to goods and contracts related to services.

- iv. Chairman Holsendolph recommended that a pool be created, with 70% dedicated to the sheltered market, encompassing tasks that could be completed at a 75% success rate. He noted the remaining 25% would be reserved for tasks where vendor availability may be uncertain.
- v. Ms. Gassant recommended a section be implemented in centralized location on Integrated Financial Resources Management System (INFORMS) for vendors to upload documentation.

IV. Report – Jackson Health System

- i. Ms. Amber Lawhorn presented the report for the period of April 1, 2023, to May 31, 2023.
- ii. Chairman Holsendolph recommended that Ms. Lawhorn capture the data for awards and payments and dividing Goods versus service. Ms. Lawhorn stated that she would advise Mr. Juan Jaramillo to look into how this could be done.

V. Small Business Development Department Discussion

- i. Chairman Darryl Holsendolph emphasized the necessity for Small Business Development to function as its own separate department. He mentioned that he plans to hold a meeting with Mayor Levin Cava to review the advancement of SBD's transition into an independent department.
- ii. Ms. Makeba Gassant pointed out that SBD plays a significant role in the initial stages of crafting procurement and solicitations that are being issued. She believed that by doing so, they can have better control over ensuring that local businesses, specifically those in Miami-Dade County, are prioritized.

VI. Strategic Procurement Department Discussion

- i. Ms. Jean advised that Good and Services Advisory Board would like an explanation on how procurement was encouraging small and local business participation, as stated in a procurement objective, and what was being implemented to achieve the objective.

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Additionally, Ms. Jean noted the Good and Services Advisory Board would like to also know what was being implemented to achieve the objectives in the department, as it pertained to small businesses.

- ii. Ms. Uppal informed the board members about procurement objectives and initiatives for the inclusion of small businesses. She noted the mayor had adopted the strategic plan of the “four (4) E’s”, environment, economy, equity, and engagement. Ms. Uppal indicated the procurement department mission was based on those “four E’s” which was closely associated with the small and local vendors for equitable engagement, which also involved the community.
- iii. Ms. Uppal indicated that procurement had launched a series of initiatives, such as the vendor academy. She noted the vendor academy exclusively focused on providing workshops and training to the small and local vendors. Ms. Uppal noted that by launching the vendor academy it allowed staff to develop a forum that focused on problem solving. She mentioned that there were several vendor complaints that could be resolved through the online forum, which would be accessible to specific departments.
- iv. Ms. Uppal also noted that procurement was initiating a bid setting process, noting the familiarity with how the county operates, particularly in relation to bidding systems for vendors. She noted in the past, bids were handled through various methods such as email, fax, and hard copies, causing inconvenience for small vendors with limited resources to keep track of opportunities. Ms. Uppal stated that the Procurement Department was working with Mr. Gary Hartfield, Director of Small Business Development, and other departments to include construction bids in the platform.
- v. Ms. Uppal also mentioned the janitorial and landscaping program was successfully approved through collaboration with the county Commissioners and was now in the process of implementation as set asides for small companies. She explained that they were breaking up the contracts into smaller portions where each contract cannot exceed \$5 million.
- vi. Additionally, Ms. Uppal noted there were plans made for a vendor exposition where various cities, including Broward County and Florida International University (FIU), would be invited. She stated that this event aimed to enable vendors to meet key personnel from different areas.
- vii. Lastly, Ms. Uppal noted that she recognized the importance of department-generated needs, a Procurement Academy was launched under the mayor's leadership. She stated the Academy provides training to department personnel, including project managers and engineers, to consider factors like small vendors, worker safety, and environmental concerns while drafting scope of work. Ms. Uppal indicated that the county, with its approximately 30,000 employees, aimed to ensure a fair distribution of work, enhancing opportunities for local businesses. She noted additional initiatives were planned to continue promoting progress and benefiting the community.

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- viii. Chairman Holsendolph voiced his concerns about the recent developments, regarding the lack of time to address certain issues. He conveyed his dissatisfaction that despite the task force's year-long endeavor, nearly 80 percent of their recommendations originated from a subcommittee suggesting that Small Business Development (SBD) should handle the implementation of those recommendations. Chairman Holsendolph highlighted the importance of the recommendations, particularly the Academy, which aims to enable SBD (Small Business Development) to facilitate and to focus on local inclusion within the county's structure. He stated discussions remained as repetitive and redundant, fearing that the alliance being formed may follow a similar pattern to the Group Purchasing Organization (GPO), resulting in further consolidation that disadvantaged small businesses. Chairman Holsendolph raised concerns about the impact on small businesses, due to the overwhelming influence of the major players in the market. He pointed out that the lack of protective measures for Small Business Enterprises (SBEs), was causing a significant portion of spending to leave Dade County. Chairman Holsendolph raised concerns about the strength shifting to other counties due to the prominence of a single platform, and he questioned the involvement of certain entities like Broward County, hospitals etc., which do not contribute fairly. Overall, Chairman Holsendolph believed that the current approach was erasing the existence of small businesses and calls for measures to safeguard and support SBEs, especially considering the prevailing consolidation trends.
- ix. Ms. Makeba Gassant raised concerns about small businesses competing with larger corporations, which displayed a strenuous and cumbersome process. Ms. Gassant suggested creating set-aside pool process that would apply to services such as janitorial and landscaping services, along with goods and services. She noted this would provide an opportunity for firms that possess the capacity to supply these items, while also allowing them to collaborate with small businesses.
- x. Ms. Uppal requested that staff identify or provide categories to assist her in developing a plan for set-aside pulls for small businesses to present to Mayor Levine Cava.

VII. Requested Documents

- a. **Sec. 2-8.10. – User Access Program in County Purchases**
 - i. Item Deferred

- b. **Sec. 2-1076 Office of the Inspector General**
 - i. Item Deferred

VIII. New Business

- i. Invite Strategic Procurement back in the future.

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IX. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- a. Darryl Holsendolph opened the reasonable opportunity to be heard.
- b. The unidentified constituent stated that the Goods and Services meeting was extremely informative, and he looked forward to attending future G&S meetings.
- c. Chairwoman Daryl Holsendolph closed the reasonable opportunity to be heard, seeing no one else to speak.

X. Adjournment

- a. There being no further business to come before the SBE-Good and Services Board, the meeting was adjourned at 12:58 pm.

**MAY 16,2023, SUBCOMMITTEE MEETING
MINUTES**

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Advisory Board Meeting
May 16, 2023 Meeting Minutes

Start Time: 3:04 PM
End Time: 3:47 PM

8-Appointed
5 –Quorum

(E)=Excused (U)=Unexcused

Members Present (6)	Members Absent (2)
Makeba Gassant- Chair	Adrian Jimenez (U)
Michaeljohn Anthony Green	Daniel Ribero (E)
Carmen Baker	
Darryl Holsendolph	
Maria Molina	
John A. Ramirez	

I. Welcome/Introductions

- i. Michou Jean (SBD) started the meeting at 3:04 pm. Michou Jean (SBD) welcomed members and allowed everyone to introduce themselves.

II. Discussion

a. Countywide Outreach

- i. Ms. Makeba Gassant acknowledged the report submitted by staff regarding the participation of Small Business Enterprise (SBE) in the district. She inquired whether the listed firms on the report were firms that were currently under contracts or if the firms were registered firms. She requested the inclusion of an additional column in the report to indicate whether each firm had received payment for a contract within the last 12 months. i Ms. Gassant noted this addition would help identify which firms were actively bidding and which firms were not bidding.
- ii. Mr. Holsendolph requested that the report include a filtering mechanism for firms based on districts. Ms. Gassant indicated that she was currently working on implementing this filter to accurately display the firms according to their respective districts. a that she is working to . Furthermore, she emphasized the importance of including information about the expenditure in the report. .
- iii. Mr. Holsendolph voiced his concerns about the proposed statewide bills related to small business programs focused on diversity, equity, and inclusion. He noted that the county was reacting to these developments instead of taking proactive measures. In response, Mr. Green acknowledged the county’s concerns, stating that a solution has not yet been determined at this stage.
- iv. Ms. Gassant added that from her understanding, there were lobbyists who have been assigned to address the aforementioned issues.
- v. Mr. Rossi Siewnarine joined the meeting seeking clarification on the requested reports. Ms. Gassant thanked Mr. Siewnarine for providing the report. . She requested that she be provided with the actual expenditure of the county listed firms, in order to assess the level of participation on a

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district-by-district, and firm-by firm basis. She emphasized that the report should cover a period of 12 months, going back from the current date.

- vi. Mr. Green pointed out that all districts were uniquely different, therefore there may be variations or discrepancies in the data. Mr. Holsendolph stated by providing this data to the districts it should create a sense of urgency for them to improve their performance. He also raised the question of how the data could be displayed on a dashboard to illustrate the allocation of county expenditures. Furthermore, he emphasized the importance of Government transparency in the process.
- vii. Mr. Siewnarine advised that the department needs to collaborate with Information Technology Department (ITD) to expand the report as requested.

III. Discuss Future Agenda Items and Information Requests

- i. Countywide Outreach

IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. The reasonable opportunity for the public to be heard was opened, after seeing no one appear to speak, the reasonable opportunity to be heard was closed. .

V. Adjournment

- i. There being no further business to come before the SBE Good and Services Subcommittee, the meeting was adjourned at 3:47 p.m.

**JUNE 27, 2023, SUBCOMMITTEE MEETING
MINUTES**

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June 27, 2023 Meeting Minutes

Start Time: 3:07 PM
End Time: 4:03 PM

8-Appointed
5 –Quorum

(E)=Excused (U)=Unexcused

Members Present (4)	Members Absent (4)
Makeba Gassant- Chair	Adrian Jimenez (U)
Michaeljohn Anthony Green	Daniel Ribero (E)
Carmen Baker	Maria Molina (E)
Darryl Holsendolph	John A. Ramirez (E)

I. Welcome/Introductions

- i. Michou Jean (SBD) started the meeting at 3:07 pm. Michou Jean (SBD) welcomed members and allowed everyone to introduce themselves.

II. Discussion

a. Collective Advisory Board Update

- i. Ms. Makeba Gassant welcomed members of the subcommittee. She inquired if there were any final recommendations from board to put forward at the Collective Advisory board.
- ii. Mr. Holsendolph expressed the need to increase the percentage of the local allocated funding source for the Small Business Enterprises (SBE’s). He highlighted the significance of Small Business Development (SBD) and how it could benefit other County departments . Mr. Holsendolph suggested that SBD acquire the authority to mandate departments to adhere to the recommendations made by the Advisory boards. He noted SBD does great work but cannot achieve the primary objectives alone.
- iii. Pursuant to Ms. Molina’s question regarding the difference between Procurement and Strategic Procurement Department (SPD), Mr. Holsendolph noted that Strategic Procurement was no longer a part of Internals Services; SPD was now its own departmental entity.
- iv. Discussion ensued amongst the Subcommittee members about reaching out to the Collective advisory board to discuss expanding SBD’s authority in the procurement department. Mr. Holsendolph stated that SBD needs to become a department of their own to achieve equal authority. Members of the subcommittee members would like to discuss expanding SBD’s authority at the upcoming scheduled Goods and Services Advisory Board and the Collective meeting.
- v. Members of the Subcommittee discussed submitting a petition to recognize SBD as a department to allow the SBD Director the authority to advocate and achieve objectives for small businesses.

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- vi. Ms. Molina advised that SPD was created with objectives such as economy, encourages small and local businesses to participate in the county's contracting opportunity, to increase and improve product and service offerings, and to raise business standards. She also stated SBD was created to offer, equity, promote equitable and fair treatment of all suppliers, and conduct the procurement processes in an impartial consistent, reliable manner. Ms. Molina suggested that the director of SPD be invited to the Subcommittee to explain how she was encouraging small and local business participation outlined in the objective. She noted that she would ask the SPD Director what plan was she implementing to achieve the objectives of the small and local businesses.

III. Discuss Future Agenda Items and Information Requests

- i. Ms. Makeba Gassant requested that staff provide the current legislation Sec. 2-8.10. - User Access Program in County Purchases (UAP) and Sec. 2-1076 Office of the Inspector General.
- ii. Ms. Gassant recommended composing a letter that effectively conveys the need for immediate action to each district, urging them to take responsibility in enhancing SBE (Small Business Enterprise) participation. She noted the letter should explicitly request a report that includes crucial information, such as the current bidding firms and the certified firms not currently under contract. Ms. Gassant stated this information would enable the districts to assess how they could assist these firms and take the appropriate measures.
- iii. Ms. Gassant recommended composing a letter that effectively conveys the need for immediate action to each district, urging them to take responsibility in enhancing SBE (Small Business Enterprise) participation. She noted the letter should explicitly request a report that includes crucial information, such as the current bidding firms and the certified firms not currently under contract. Ms. Gassant stated this information would enable the districts to assess how they could assist these firms and take the appropriate measures.
- iv. Pursuant to Ms. Gassant's inquiry regarding the start of the Mentor Protégé Program, Ms. Lawanda Wright provided an update to the board. She noted there were four pairs in the program, with their second official meeting held. Ms. Wright shared the names of the current mentor-protégé pairings and highlighted their commitment to the program for one year. Additionally, she mentioned that staff is currently actively seeking mentors and protégés for future pairings.
- v. Mr. Holsendolph questioned the industries captured in the pairings. Ms. Wright advised that all industries are participating.
- vi. In response to Mr. Holsendolph's question regarding whether there would be marketing for the Mentor Protégé Program, Ms. Wright noted a draft would be released through communications department.

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Advisory Board Meeting
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- vii. The board eagerly anticipate the marketing efforts and outcomes of the program.

IV. New Business

- i. Small Business Development Department discussion.

V. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. No speakers.

VI. Adjournment

- i. There being no further business to come before the Small Business Enterprise – Goods and Services Subcommittee, the meeting adjourned at 4:03 p.m.

**JULY 11, 2023, SUBCOMITTEE MEETING
MINUTES**

Miami-Dade County
Small Business Enterprise – Goods and Services Subcommittee
Advisory Board Meeting
July 11, 2023, Meeting Minutes

Start Time: 3:06 PM
 End Time: 4:016 PM

8-Appointed
 5- Quorum

(E)=Excused (U)=Unexcused

Members Present (5)	Members Absent (3)
Makeba Gassant- Chair	Adrian Jimenez (U)
Michaeljohn Anthony Green	John A. Ramirez (E)
Carmen Baker	Jacob Zunamon (E)
Darryl Holsendolph	
Maria Molina	

I. Welcome/Introductions

- i. Ms. Michou Jean (SBD) convened the Goods and Services Subcommittee meeting at 3:06 pm. Ms. Michou Jean (SBD) welcomed members of the subcommittee and allowed everyone to introduce themselves.

II. Discussion

a. Collective Advisory Board Update

- i. Ms. Makeba Gassant welcomed the subcommittee members and proceeded to discuss the pending items that the subcommittee had previously requested. She noted the board members were eagerly anticipating the discussion of the pending items at the upcoming Goods and Services advisory board.
- ii. Mr. Michaeljohn Anthony Green initiated a discussion about introducing a component in employee evaluations, which would enable Small Business Development to conduct annual reviews of employees involved in the direct decision-making process for procurement contracts.
- iii. Mr. Holsendolph raised the issue of accountability. He recalled a recommendation from the Goods and Services Taskforce, proposing that Department Directors should not be allowed to promote individuals in cases of poor performance.
 He inquired about the current authority overseeing these matters and whose purview it is to manage the approved recommendations. Mr. Green noted that there was no one actively tracking these aspects, but there was an assumption that all actions were carried out in good faith.
- iv. The board members recommended that the code requirement should stipulate a 25% expenditure to Small Business Enterprise (SBE's) . The Board members also recommended that a report be provided and presented to the mayor and the board of county commissioners. This report would include information about the number of contracted individuals, the percentage of allocation(s) awarded to SBE's, whether the 25% target was being achieved, and the extent to which they were close to meeting this goal.

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- v. The Board members recommended that Small Business Development (SBD) be involved with the annual employee review of employees with direct procurement responsibilities. The review process would incorporate an additional question regarding the employee's efforts toward including SBE's. This recommendation would also include a review of the directors of the user departments, with questions that should include whether the departments goals were achieved and whether the directive was actively engaged and supported SBE initiatives.
- vi. Mr. Holsendolph questioned the ability of an SBD employee to maintain objectivity if they lack unawareness of the actions taken by procurement agents. He suggested the implementation of a dashboard that would offer this type of information. Mr. Green recommended that Small Business Development possess this information. Mr. Holsendolph emphasized that employees were not currently providing this information.
- vii. Mr. Rossi Siewnarine advised that the code stipulates a requirement of 10% expenditure with SBE's. He noted this percentage applied across all industries and was not specific to a particular sector. He also stated that the County exceeded the 10% threshold in total, but not within each industry.
- viii. Mr. Siewnarine informed the board members that the county does not have any connection into employee evaluations and any recommendation as such would require further discussion. Mr. Siewnarine stated this was due to the involvement of numerous entities in the evaluation process. He noted that there needs to be a requirement to establish a monitoring mechanism of individuals involved in procurement initiatives.
- ix. Mr. Green stated that he would provide his comments into a document and forward it to Michou for distribution.
- x. Mr. Holsendolph believed that if a department was not meeting the SBE spending requirement, their overall evaluation score should be capped at a certain percentage. Mr. Siewnarine proposed initiating the presentation of departmental reports that included expenditures and goal achievements. He further advised addressing the performance of specific procurement individuals, but cautioned against holding individuals accountable who was not involved with the procurement process.

III. Discuss Future Agenda Items and Information Requests

- i. Maria Molina reiterated her request to have Strategic Procurement Department provide an explanation of their methods for promoting participation from small and local entities within their department.
- ii. Ms. Gassant seek clarification on the function of the user access fee that was deducted from every county contract. She requested for legislative information of the establishment that pertained to the User Access Program, as well as any existing documents that outlined the collection and allocation of these fees.

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IV. New Business

- i. UAP Legislation

V. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. No speakers.

VI. Adjournment

- i. There being no further business to come before the Goods and Services Subcommittee, the meeting was adjourned at 4:16 PM.

**AUGUST 8, 2023, SUBCOMITTEE MEETING
MINUTES**

Miami-Dade County
Small Business Enterprise – Goods and Services Subcommittee
Advisory Board Meeting
August 8, 2023, Meeting Minutes

Start Time: 3:33 PM
 End Time: 4:09 PM

8-Appointed
 5- Quorum

(E)=Excused (U)=Unexcused

Members Present (5)	Members Absent (3)
Makeba Gassant- Chair	Michaeljohn Anthony Green (E)
Carmen Baker	Adrian Jimenez (U)
Darryl Holsendolph	John A. Ramirez (E)
Maria Molina	
Jacob Zunamon	

I. Welcome/Introductions

- i. Ms. Michou Jean (SBD) convened the Goods and Services Subcommittee meeting at 3:33 pm. Ms. Michou Jean (SBD) welcomed members of the subcommittee and allowed everyone to introduce themselves.
- ii. Ms. Makeba Gassant welcomed the subcommittee members and proceeded to discuss the pending items that the subcommittee had previously requested. She noted that the board had received the report listing firms according to their zip codes. However, Ms. Makeeba stated they were interested in knowing whether these firms have received payments, as this would indicate their active participation in contracts. She expressed their eagerness to receive this report, as it would assist in their planning for countywide outreach efforts.

II. Requested Documents

a. Section 2-8-10 – User Access Program in County Purchases

- i. Ms. Makeeba Gassant inquired about the department responsible for overseeing the User Access Program. She would like to extend an invitation to the appropriate personnel who can provide insights into the User Access program and its associated fee.
- ii. Ms. Gassant also expressed in interest in exploring the possibility of reducing the fee for small businesses or finding ways to alleviate it for them.
- iii. Mr. Holsendolph requested for information on the annual revenue generated from the fee, and proposed the idea of allocating a portion of this fee to support small businesses. He clarified that he was not looking to reduce the fee, but rather considering the allocation of a percentage fee to assist small businesses.
- iv. Ms. Gassant also inquired about where the current allocation of the funds generated from the user access fee was going.

b. Section 2-1076 – Office of the Inspector General

- i. Item Deferred

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III. New Business

- i. Countywide outreach planning
- ii. Develop categories for set aside pools for procurement.
- iii. Reinvite Procurement in the future.
- iv. Small Business Development Department Discussion

IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. Ms. Gloria Fonseca questioned the vendor academy conducted by Strategic Procurement Department. Ms. Wright advised that the procurement department conducted two (2) separate academies, one for vendors, and one for departments.
- ii. Ms. Fonseca commented that these academies were intended to enhance education, but she was interested in understanding whether tangible opportunities were being gained as a result.

V. Adjournment

- i. The being no further business to come before the Goods and Services Subcommittee, the meeting was adjourned at 4:09 PM.

**SEPTEMBER 5, 2023, SUBCOMITTEE
MEETING MINUTES**

Miami-Dade County
Small Business Enterprise – Goods and Services Subcommittee
Advisory Board Meeting
September 5, 2023, Meeting Minutes

Start Time: 3:02 PM
End Time: 4:36 PM

9-Appointed
5- Quorum

(E)=Excused (U)=Unexcused

Members Present (7)	Members Absent (2)
Makeba Gassant- Chair	Michaeljohn Anthony Green(E)
Carmen Baker	Adrian Jimenez (U)
Darryl Holsendolph	
Maria Molina	
John A. Ramirez	
Junior Silva	
Jacob Zunamon	

I. Welcome/Introductions

- i. Ms. Michou Jean (SBD) convened the Goods and Services Subcommittee meeting at 3:02 pm. Ms. Michou Jean (SBD) welcomed members of the subcommittee and allowed everyone to introduce themselves.
- ii. Ms. Makeba Gassant welcomed the new subcommittee members.

II. Discussion

a. Commission District Report

- i. Ms. Makeba Gassant provided an overview of the Commission District report. She noted her intent was to create a list of active Small Business Enterprise (SBE's) defined as vendors who have received payments within the last 12 (twelve) months. Ms. Makeeba stated this initiative aimed to bring together districts for a countywide effort to identify ways to support SBE's such as resources, financing, registration, and other aspects of their operations.
- ii. Mr. Rossi Siewnarine noted that the report had been forwarded to the Information Technology Department (ITD).
- iii. Ms. Gassant recommended creating a brief survey to be distributed to SBE's. The survey would inquire about whether the firms received payments/contact opportunities, and also provide an open section for SBE's to express their resource needs and challenges they may have faced.
- iv. Mr. Siewnarine agreed to develop the survey and collaborate with Section Chief Lawanda Wright .
- v. Ms. Gassant requested that staff prepare a survey template by the next meeting. She noted the survey should be open for two (2) weeks, with two (2) to three (3) reminders sent to the participants.
- vi. Mr. John A. Ramirez inquired about the best approach to gather this information, and Mr. Siewnarine advised that the survey could be supplemental, with primary data source from ITD. The goal of the survey was to identify which districts were receiving business opportunities and which districts required more opportunities. It was noted after reviewing data, Goods and services represented the largest spending category, but the

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number of SBE's participating was disproportionately low, resulting in a disparity. Mr. Rameriz suggested adding a question regarding whether SBE's, through their county contracts, have created jobs and if so, how many. Ms. Gassant concurred that this information would be valuable, as it could help demonstrate to the County Commissioners the economic impact of awarding contracts.

b. Determine categories for set-aside pools

- i. Ms. Gassant provided an overview of the categories for set-aside pools, stating that Small Business Enterprises (SBE's) have the capacity to fulfill certain categories, however, the Procurement department was not currently considering these categories for set aside pools. She noted this was an area that should be explored.
- ii. Mr. Holsendolph suggested reviewing existing contracts to assess the spending. He expressed concerns that the request might be seen as unfair, as procurement manages the projects. He felt that the board was seeking to unbundle what had already been bundled.
- iii. Mr. Holsendolph proposed that, in construction contracts, there is 10% of Furniture's, Fixtures, and Equipment (FF&E) budget, the County should allocate 50% of the FF&E percentage to Goods and Services.
- iv. Mr. Alex Alfonso, Assistant Director, Strategic Procurement Department, advised that the Purpose Driven Procurement (PDP) Committees' role was to ensure that contracts were divided in the manner Mr. Holsendolph suggested.
- v. Ms. Maria Molina highlighted the need to involve more Goods and Services firms in contracts related to Architecture and Engineering A&E services. .
- vi. Mr. Alfonso clarified that the bundling of construction contracts was the responsibility of user department, as construction contracts do not go through procurement. He noted this bundling would need to be reevaluated for potential unbundling.
- vii. Ms. Gassant inquired about the process followed when contracts go through the PDP committee, and Mr. Alfonso explained that for any future contracts or awards, there is a panel of members who systematically review contracts and awards by using a checklist to ensure considerations have been met. He stated in cases where concerns arise, the contracts or awards may be returned for further questions, clarification, and occasionally even reconsideration.
- viii. Ms. Ana Rioseco added that the PDP Committee meets weekly to ensure transparency and fair competition, and the Office of Small Business Development is a part of this group.
- ix. Mr. Alfonso recommended having Mr. Jason Smith provide a detailed presentation on the PDP Committee to the board.
- x. Ms. Molina suggested requesting a report from departments that shows the goods they utilize, as a starting point for further discussion.

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- xi. The board requested a report that displayed data on how many SBE's were certified in each commodity code and to identify what codes have the heaviest concentration.
- xii. Ms. Gassant sought clarification on whether the county utilized National Institute of Governmental Purchasing (NIGP) Codes or North American Industry Classification System (NAIC) Codes for solicitations, and if this is consistent countywide.

c. User Access Program (UAP)

- i. Ms. Gassant discussed the UAP fee, which currently stands at 2%. She inquired about the possibility of reducing this fee for SBE's or creating a fund to allocate resources to support SBE's. She also questioned the authority overseeing the UAP.
- ii. Mr. Alfonso explained that the UAP fee was mandated by ordinance. He noted it involved deducting a 2% fee from invoices for items purchased through the County, with exceptions. Mr. Alfonso stated this fee generates significant revenue around 14-15 million per year, therefore, any changes to its allocation would require approval from the Board of County Commissioners.

d. Countywide Outreach Planning

- i. Item Deferred

III. New Business

- i. Countywide outreach planning
- ii. Commission District Report
- iii. Survey results

IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. Ms. Makeeba Gassant opened the reasonable opportunity to be heard; seeing no one appearing to speak, the reasonable opportunity to be heard was closed.

V. Adjournment

- i. The being no further business to come before the Goods and Services Subcommittee, the meeting was adjourned at 4:36 PM.

**SEPTEMBER 19, 2023, SUBCOMITTEE
MEETING MINUTES**

Miami-Dade County
Small Business Enterprise – Goods and Services Subcommittee
Advisory Board Meeting
September 19, 2023, Meeting Minutes

Start Time: 3:03 PM
End Time: 4:12 PM

9-Appointed
5- Quorum

(E)=Excused (U)=Unexcused

Members Present (5)	Members Absent (4)
Makeba Gassant- Chair	Carmen Baker (E)
Michaeljohn Anthony Green	Adrian Jimenez (U)
Darryl Holsendolph	Junior Silva (E)
Maria Molina	Jacob Zunamon (E)
John A. Ramirez	

I. Welcome/Introductions

- i. Ms. Michou Jean (Section Manager) convened the Goods and Services Subcommittee meeting at 3:03 pm. Ms. Jean welcomed members of the subcommittee and allowed everyone to introduce themselves.

II. Discussion

a. Purpose Driven Procurement (PDP)

- i. Ms. Makeba Gassant provided an overview for the meeting and inquired about the updates from Mr. Alex Alfonso, Assistant Director, Strategic Procurement Department regarding a the codes used by the county. Mr. Alfonso confirmed the County utilized National Institute of Governmental Purchasing (NIGP) codes for solicitation.
- ii. Mr. Jason Smith, Equity and Inclusion Officer, Office of the Mayor explained that the PDP initiative spearheaded by the mayor, was aimed to ensure that the county adhered to its values of equity, economy, engagement, and environment. He noted the goal was to enhance transparency and promote opportunities for small and local business contracting in Miami-Dade County. He explained this involved collaborating with various departments, which included the Office of Small business development, Strategic Procurement, Office of resilience, and economic development, to compile a checklist of policies, ordinances, and procedures, adopted by the Board of County Commissioners, in the areas of environment, equity, engagement, and the economy. Mr. Smith stated the checklist had been distributed to all departments and procurement staff, guiding them to consider factors of solicitation, such as “Is this a contract that can be a set aside or can this be de-bundled for the benefit of small businesses.
- iii. Mr. Smith indicated once the draft of solicitation was completed, it would then be submitted to Small Business Development SBD, where SBD applied their goals and measures to the contract. He noted after it is then transmitted to the PDP review group, which meets every Wednesday, led and organized

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by SBD. Mr. Smith highlighted the group engages in discussion about the package and determine whether they agree with the package.

- iv. Ms. Gassant thanked Mr. Smith for the explanation of PDP. She expressed that she favors the establishment of the PDP Group and inquired about the process of incorporating more small businesses within the commodity codes when solicitation drafts were being prepared. She also questioned how they could guarantee that the maximum number of small businesses were provided with the opportunity to submit bids. Mr. Smith conveyed his interest in collaborating with SBD and procurement to explore any potential challenges associated with the use of commodity codes.
- v. Mr. Michael John Anthony Green suggested that the County should proactively promote future spending plans to encourage businesses to align with the County's objectives.
- vi. Mr. Smith concluded by emphasizing the group's purpose, which was to transform a culture that historically did not prioritize small businesses, local business, and environmental considerations. He assured the subcommittee members that the goal was to change the culture for the betterment of everyone.

b. Goods and Services Subcommittee Survey Template

- i. Mr. Rossi Siewnarine presented the survey, and Ms. Makeeba Gassant requested that the first question be a dropdown list rather than an open-ended question.
- ii. Mr. Siewnarine noted that he would be meeting with Information Technology Department (ITD) to review the results of the Commission District report that was previously requested.
- iii. Ms. Gassant inquired about the possibility of adding incentives to engage small businesses to participate in the survey. Mr. Siewnarine stated that SBD was working on a newsletter and could potentially acknowledge a small business for participating in the newsletter.

III. New Business

- i. Countywide outreach planning
- ii. Commission District Report
- iii. Survey results

IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. Ms. Makeeba Gassant opened the reasonable opportunity to be heard; seeing no one appearing to speak, the reasonable opportunity was closed.

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V. Adjournment

- i. The being no further business to come before the Goods and Services Subcommittee, the meeting was adjourned at 4:12 PM.

OCTOBER 3, 2023, SUBCOMITTEE MEETING
MINUTES

Miami-Dade County
Small Business Enterprise – Goods and Services Subcommittee
Advisory Board Meeting
October 3, 2023, Meeting Minutes

Start Time: 3:06 PM
 End Time: 4:43 PM

9-Appointed
 5- Quorum

(E)=Excused (U)=Unexcused

Members Present (4)	Members Absent (5)
Makeba Gassant- Chair	Michaeljohn Anthony Green(E)
Darryl Holsendolph	Carmen Baker (E)
Maria Molina	Adrian Jimenez (U)
John A. Ramirez	Junior Silva (E)
	Jacob Zunamon (E)

I. Welcome/Introductions

- i. Ms. Michou Jean (SBD) convened the Goods and Services Subcommittee meeting at 3:06 pm. Ms. Michou Jean (SBD) welcomed members of the subcommittee and allowed everyone to introduce themselves.
- ii. Ms. Makeba Gassant welcomed the subcommittee members and proceeded to discuss the pending items that the subcommittee had previously requested.

II. Discussion

a. Personal Net worth (PNW)

- i. Mr. Hartfield advised that the Architectural and Engineering Advisory board put forth a motion that would call for eliminating the Personal Net Worth (PNW). He noted if the PNW cannot be eliminated, they would like it to be doubled or increased no less than the rate of inflation. Ms. Gassant stated that she does not oppose this recommendation. She indicated that given the ongoing inflation, it is reasonable to consider this.
- ii. Mr. Hartfield advised that staff review the number of firms that have graduated due to the PNW in comparison to the three-year average gross receipt. He noted staff would also assess the Consumer Price Index (CPI).
- iii. Mr. Holsendolph agrees with increasing the PNW, but he does not support eliminating it in totality.
- iv. Ms. Molina expressed that not having a limitation on your network allows you to collaborate with business partners. She stated that having a limit on a PNW restricts your company's growth and she was in favor of either eliminating it or increasing the limit. She also recommended reviewing the CPI every three years to ensure that the PNW keeps pace with ongoing inflation.
- v. Mr. Hartfield advised that once staff have analyzed the CPI, staff would begin the process of scheduling a collective meeting to discuss this matter with the other Advisory Boards.

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Advisory Board Meeting
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b. Office of Small Business Development

- i. Director Gary T. Hartfield announced on August 31, 2023, the Small Business Development have been renamed, as the Office of Small Business Development. He noted that the Office of Small Business Development operates as a division within the mayor's office, marking a significant move towards its future establishment as a department. He expressed his enthusiasm about the separation from the previous entity, emphasizing that it aligned better with the objectives of aiding Small Business Development in Miami Dade County.
- ii. Mr. Hartfield explained that based upon the timing of the request, the County's budget was already balanced, making it challenging to immediately transition into a standalone department. He assured the board members the commitment to work towards achieving department status in the future.
- iii. Ms. Molina congratulated the Office of Small Business development, stating this transition was a positive step forward.
- iv. Mr. Holsendolph commended Director Hartfield for this small, but significant achievement. He inquired whether the memo had been communicated to all county personnel. Mr. Hartfield indicated that some departments were informed verbally, while the advisory boards received notification through a memo. He informed the that there has not been an official announcement from the Mayor's Office at this moment. Mr. Holsendolph stressed the importance of ensuring that everyone should be informed of this change, suggesting the mayor's office should make an official announcement.
- v. Ms. Gassant congratulated Mr. Hartfield and staff on becoming an office. She added that this is a step in the right direction. She encouraged the staff to continue advocating t and pushing to becoming a department.

c. Best and Final Offer (BAFO)

- i. Mr. Gary Hartfield reminded the board that the taskforce had made recommendations to improve small businesses. He noted the taskforce recommended developing a set aside for any project valued at \$250,000 or less with two (2) or more Small Business Enterprises (SBE. Mr. Hartfield stated after reviewing several invitation to quote (ITQ), that in certain categories or pools staff noticed that there was only one SBE. Mr. Hartfield indicated as a result, some projects valued under 250k, were being awarded BAFO instead of being a set aside. He noted the existing ordinance did not specify that the preference for Small Business Enterprise (SBE) should extend to , the BAFO period. Mr. Hartfield stated staff proposed modifying the legislation to provide this clarity. He assured the board members that the legislation would still state that projects valued at \$250,000 or less with two (2) or more firms would remain the same, but in the cases where there was only one SBE in the pool, a bid preference would be introduced. Mr. Hartfield further explained at the time of competing, if the preference results in equal

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pricing and a BAFO was necessary, an additional 10% bid preference would be applied.

- ii. Ms. Gassant pointed out that in a BAFO situation, any SBE, regardless of their tier, should have a better chance against a non-SBE. She proposed applying a 10% bid preference to all SBE's once they enter a BAFO process.
- iii. Mr. Hartfield clarified that if a non-SBE was involved in a BAFO, all SBE's would receive 10% preference. He noted staff would implement this change.

d. Goods and Services Advisory Board Survey

- i. Ms. Makeeba Gassant acknowledged that the survey had been distributed. Mr. Siewnarine informed the board members that the survey had been updated to incorporate the Subcommittee's requests. He noted the survey would remain open until October 15, 2023, with reminders sent out three (3) times during this period.
- ii. The survey results would be shared once received.

e. Grainger and Amazon

- i. Mr. Hartfield explained that there was a proposition presented by Grainger, expressing their desire to become the sole supplier of their products at Miami Dade county prices and their commitment not to compete with small businesses. Mr. Hartfield expressed his support for the idea, he also suggested that Grainger conduct a presentation to the Small Business Advisory Board to assess the viewpoints of the members and to decide on how to proceed forward with the proposition.
- ii. Ms. Gassant shared her reservations about the proposition but expressed her willingness to listen to the presentation. She was concerned that larger companies could manipulate prices, and selectively choose who they supply, potentially granting them excessive power.
- iii. Mr. Holsendolph shared Ms. Gassant's concerns and had also agreed to hear the presentation.
- iv. Staff would coordinate with Grainger to schedule a date and everyone would be notified.

III. New Business

- i. Countywide outreach planning

IV. Reasonable opportunity for the public to be heard before County Boards (Sec. 2-11.39.3)

- i. Chairwoman Gassant opened the reasonable opportunity to be heard; hearing no one speak, the reasonable opportunity to be heard was closed.

V. Adjournment

- i. The being no further business to come before the Goods and Services Subcommittee, the meeting was adjourned at 4:43 PM.

G&S BUSINESS OUTREACH AND EDUCATION REPORT

Internal Services Department
Small Business Development (SBD)
Small Business Enterprise – Goods & Services
Business Outreach and Education Section
August 1, 2023 to September 30, 2023

		Total for Period	YTD Total
Activity	Assistance Provided to Small Business Enterprise-Goods & Services Program		
1	Certification Assistance	148	838
2	Needs Assessment Meetings (NAMS)	13	71
3	Technical Assistance	132	774
4	Payment Issues	7	34
4.1	Payment Issues Related Dollars	\$62,605	\$2,877,387
5	Prompt Payment Issues	0	22
5.1	Prompt Payment Related Dollars	0	\$521,158
6	Contract Issues (Non-dollar related)	2	13
7	Contact with SBE-Goods & Services Firms (emails highlighting contract opportunities)	2,966	9,822

		Total for Period	YTD Total
Activity	Training, Education and Outreach Activities		
1	Small Business Development (sponsored) Workshops and Forums	3	17
1.1	Number of Attendants	110	540
2	Partnership Workshops & Forums	6	41
2.1	Number of Firms (with whom contact was made)	224	1,540
Activity	Technical Training & Development Workshops		
3	Tier & Preference Training	2	5
3.1	n/a		

G&S CERTIFICATION REPORT

Certification Type: SBE-GS
PERIOD: Aug. 1, 2023 to Sept. 30, 2023

				Total Amount	African American	Caucasian	Hispanic	Asian	Native American	Other	Female	Male	Total Amount
	Total Certified SBE-GS as of 9/30/23			1377	262	150	928	24	0	13	417	960	1377
		New	3 year Recert										
1	Approved Applications (New & Recertification)	34	10	44									
2	Graduated			0									
3	Denied			0									

This is a race and gender neutral program. This report is for informational purpose only.

Run Date: 10/18/2023 2:57:37 PM

New GS Firms 8-1-23 to 9-30-23

Business Name	Certification Type	Certification		Certification Date	Renewal Date	Expiration Date	Ethnicity	Gender
		Action	Certification Status					
AMERICAN OVERHEAD DOOR CO INC	SBE-G&S	New	Active	9/14/2023	9/30/2026	9/30/2026	Hispanic American	Female
Art-Tech Ceiling Inc.	SBE-G&S	New	Active	8/7/2023	8/31/2026	8/31/2026	Hispanic American	Male
ARVI HOMES CONSTRUCTION CORP	SBE-G&S	New	Active	8/24/2023	8/31/2026	8/31/2026	Hispanic American	Male
Azure Business Developments III LLC	SBE-G&S	New	Active	8/22/2023	8/31/2026	8/31/2026	Caucasian	Female
BRABEN LLC	SBE-G&S	New	Active	9/11/2023	9/30/2026	9/30/2026	Black American	Male
Broward and Dade Electric Corp.	SBE-G&S	New	Active	9/5/2023	9/30/2026	9/30/2026	Hispanic American	Male
CARLAB INC	SBE-G&S	New	Active	9/4/2023	9/30/2026	9/30/2026	Hispanic American	Male
DISTRICT 305 MILLWORK DESIGNS INC	SBE-G&S	New	Active	9/15/2023	9/30/2026	9/30/2026	Hispanic American	Male
EXCLUSIVE SURFACES, INC.	SBE-G&S	New	Active	8/31/2023	8/31/2026	8/31/2026	Hispanic American	Female
Fraga Consulting Group LLC	SBE-G&S	New	Active	9/13/2023	9/30/2026	9/30/2026	Hispanic American	Female
JCR Mechanical Contractor Inc	SBE-G&S	New	Active	9/5/2023	9/30/2026	9/30/2026	Hispanic American	Male
KEO CONSULTING GROUP LLC	SBE-G&S	New	Active	9/28/2023	9/30/2026	9/30/2026	Asian-Pacific American	Male
Lifestyle Gear LLC	SBE-G&S	New	Active	9/1/2023	9/30/2026	9/30/2026	Hispanic American	Female
M.A.S. Construction Services, Inc.	SBE-G&S	New	Active	8/3/2023	8/31/2026	8/31/2026	Hispanic American	Male
Martha M Melo	SBE-G&S	New	Active	8/21/2023	8/31/2026	8/31/2026	Hispanic American	Female
Millenium Steel Inc	SBE-G&S	New	Active	9/19/2023	9/30/2026	9/30/2026	Black American	Male
New Technology Solution Services LLC	SBE-G&S	New	Active	8/29/2023	8/31/2026	8/31/2026	Black American	Female
PABON ENGINEERING INC	SBE-G&S	New	Active	9/4/2023	9/30/2026	9/30/2026	Hispanic American	Male
Padrinos Construction Corp.	SBE-G&S	New	Active	8/18/2023	8/31/2026	8/31/2026	Hispanic American	Male
PRESTIGE DEVELOPERS & CONTRACTORS INC	SBE-G&S	New	Active	8/21/2023	8/31/2026	8/31/2026	Hispanic American	Male
RAM Consulting & Contracting, LLC	SBE-G&S	New	Active	9/5/2023	9/30/2026	9/30/2026	Hispanic American	Female
RUBIO M.G. INC	SBE-G&S	New	Active	8/24/2023	8/31/2026	8/31/2026	Hispanic American	Female
Summit Mechanical Inc	SBE-G&S	New	Active	8/7/2023	8/31/2026	8/31/2026	Hispanic American	Male
SUPREME PLUMBING CONTRACTORS, INC.	SBE-G&S	New	Active	8/3/2023	8/31/2026	8/31/2026	Hispanic American	Male
The Computer Genies LLC	SBE-G&S	New	Active	8/29/2023	8/31/2026	8/31/2026	Black American	Male
TOOLS AND EQUIPMENT SERVICES LLC	SBE-G&S	New	Active	8/22/2023	8/31/2026	8/31/2026	Hispanic American	Male
UNITED NATIONAL LLC	SBE-G&S	New	Active	8/8/2023	8/31/2026	8/31/2026	Black American	Male
VEE ARCHITECTURE CORP	SBE-G&S	New	Active	9/1/2023	9/30/2026	9/30/2026	Caucasian	Male
Veloz Painting Inc	SBE-G&S	New	Active	9/8/2023	9/30/2026	9/30/2026	Hispanic American	Male
VLBPearl Corp	SBE-G&S	New	Active	9/26/2023	9/30/2026	9/30/2026	Black American	Female
WATCHFACTS, INC.	SBE-G&S	New	Active	9/1/2023	9/30/2026	9/30/2026	Black American	Male
Yolaris Garcia Chiropractic Center L.L.C.	SBE-G&S	New	Active	8/24/2023	8/31/2026	8/31/2026	Hispanic American	Female
Zap Logistics Inc.	SBE-G&S	New	Active	9/7/2023	9/30/2026	9/30/2026	Asian-Pacific American	Male
Zeugma Construction Services, LLC	SBE-G&S	New	Active	8/10/2023	8/31/2026	8/31/2026	Hispanic American	Male

Total Firms: 34

This is a race and gender neutral program. This report is for informational purposes only.

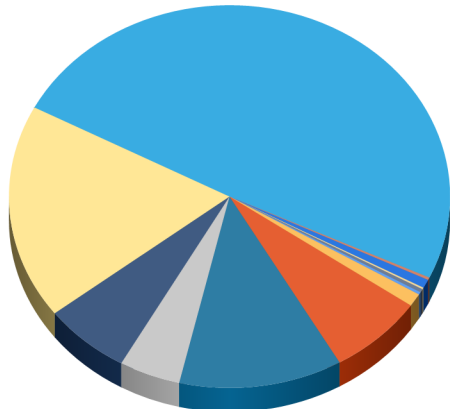
Generated from the B2Gnow System.

Certified Directory - Ethnicity & Gender Summary

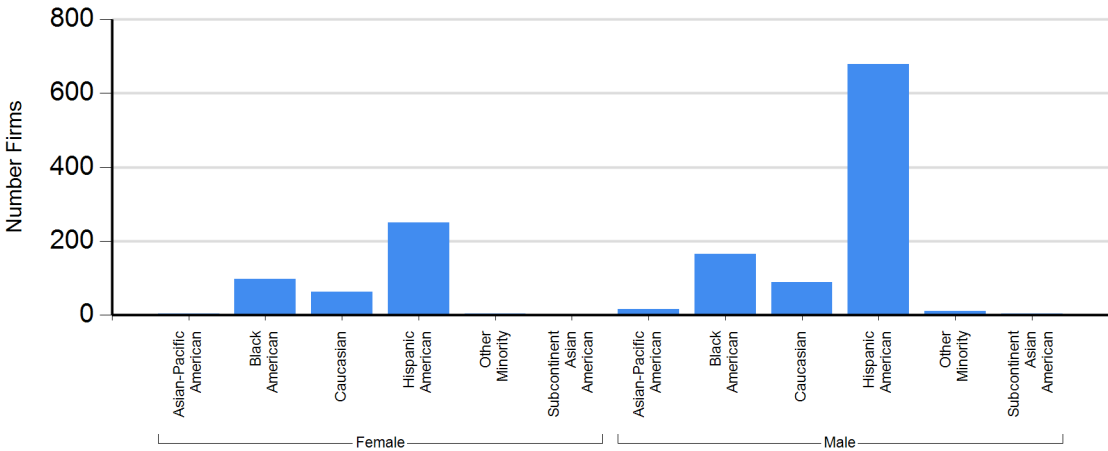
Ethnicity & Gender Summary

Ethnicity	Gender	Number Firms	Percent of Total
Asian-Pacific American	Female	3	0.22%
Asian-Pacific American	Male	15	1.09%
Black American	Female	97	7.04%
Black American	Male	165	11.98%
Caucasian	Female	62	4.50%
Caucasian	Male	88	6.39%
Hispanic American	Female	250	18.16%
Hispanic American	Male	678	49.24%
Other Minority	Female	3	0.22%
Other Minority	Male	10	0.73%
Subcontinent Asian American	Female	2	0.15%
Subcontinent Asian American	Male	4	0.29%
Total Firms		1377	

Certified Directory - Ethnicity & Gender Summary



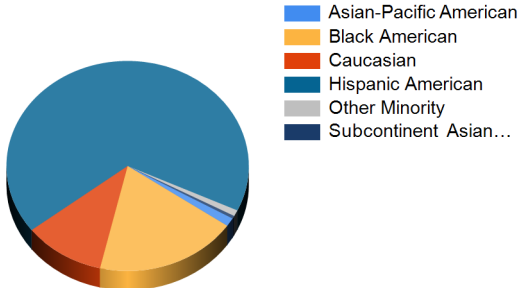
- Asian-Pacific American - Female
- Asian-Pacific American - Male
- Black American - Female
- Black American - Male
- Caucasian - Female
- Caucasian - Male
- Hispanic American - Female
- Hispanic American - Male
- Other Minority - Female
- Other Minority - Male
- Subcontinent Asian American - Female
- Subcontinent Asian American - Male



Certified Directory - Ethnicity & Gender Summary

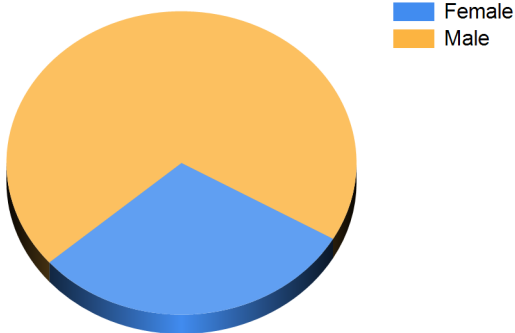
Ethnicity Summary

Ethnicity	Number Firms	Percent of Total
Asian-Pacific American	18	1.31%
Black American	262	19.03%
Caucasian	150	10.89%
Hispanic American	928	67.39%
Other Minority	13	0.94%
Subcontinent Asian American	6	0.44%
Total Firms	1377	

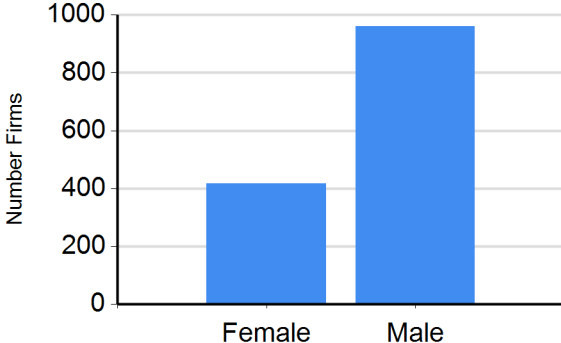
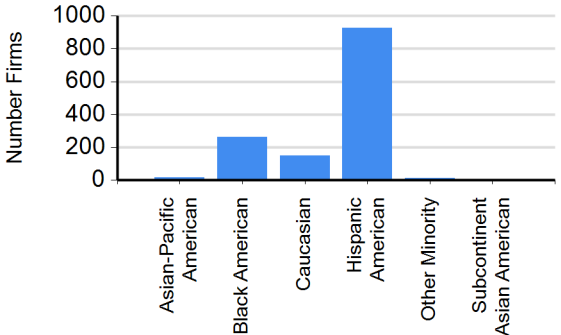


Gender Summary

Gender	Number Firms	Percent of Total
Female	417	30.28%
Male	960	69.72%
Total Firms	1377	



Certified Directory - Ethnicity & Gender Summary



G&S UTILIZATION REPORT

Miami-Dade County Small Business Enterprise (SBE) Goods & Services Program

CONTRACTS AWARDED														
Reporting Period: 8/1/23 to 9/30/23														
Contract Type	SBE GOALS/MEASURES					NO SBE GOALS/MEASURES					TOTAL (SBE + NO SBE GOALS/MEASURES)			
	SBE	NON-SBE	TOTAL		SBE	NON-SBE	TOTAL		SBE	NON-SBE	TOTAL			
1. Goods and Services			-		0%	111,651,351	100%	111,651,351	100%	-	0%	111,651,351	100%	
2. Procurement			-					-	0%	-		-	0%	
3. Accessed Contracts			-					-	0%	-		-	0%	
4. Invitation to Bid			-					-	0%	-		-	0%	
5. RFP/RFQ			-					-	0%	-		-	0%	
6. Bid Waiver			-					-	0%	-		-	0%	
7. Purchase Order			-					-	0%	-		-	0%	
TOTAL	-	-	-	0%	-	0%	111,651,351	100%	111,651,351	100%	-	0%	111,651,351	100%

CONTRACTS PAID													
Reporting Period: 8/1/23 to 9/30/23													
Contract Type	SBE GOALS/MEASURES					NO SBE GOALS/MEASURES					TOTAL (SBE + NO SBE GOALS/MEASURES)		
	SBE	NON-SBE	TOTAL		SBE	NON-SBE	TOTAL		SBE	NON-SBE	TOTAL		
1. Goods and Services			-					-		-		-	
2. Procurement			-					-		-		-	
2. Accessed Contracts			-					-		-		-	
4. Invitation to Bid			-					-		-		-	
5. RFP/RFQ			-					-		-		-	
6. Bid Waiver			-					-		-		-	
7. Purchase Order			-					-		-		-	
TOTAL	-	-	-	0%	-	-	-	-	0%	-	-	-	0%

CONTRACTS AWARDED DEMOGRAPHICS															
Reporting Period: 8/1/23 to 9/30/23															
Ethnicity Type	SBE GOALS/MEASURES					NO SBE GOALS/MEASURES					TOTAL (SBE + NO SBE GOALS/MEASURES)				
	Male	Female	Unknown	TOTAL		Male	Female	Unknown	TOTAL		Male	Female	Unknown	TOTAL	
1. Asian Pacific American				-					-	0%	-		-	0%	
2. Black American				-					-	0%	-		-	0%	
3. Caucasian				-					-	0%	-		-	0%	
4. Hispanic American				-					-	0%	-		-	0%	
5. Native American				-					-	0%	-		-	0%	
6. Other Minority				-					-	0%	-		-	0%	
7. Subcontinent Asian American				-					-	0%	-		-	0%	
8. Unknown				-		0%	0%	111,651,351	100%	111,651,351	100%	-	0%	111,651,351	100%
TOTAL	-	-	-	-	0%	-	0%	111,651,351	100%	111,651,351	100%	-	0%	111,651,351	100%

CONTRACTS PAID DEMOGRAPHICS														
Reporting Period: 8/1/23 to 9/30/23														
Ethnicity Type	SBE GOALS/MEASURES					NO SBE GOALS/MEASURES					TOTAL (SBE + NO SBE GOALS/MEASURES)			
	Male	Female	Unknown	TOTAL		Male	Female	Unknown	TOTAL		Male	Female	Unknown	TOTAL
1. Asian Pacific American				-					-		-		-	
2. Black American				-					-		-		-	
3. Caucasian				-					-		-		-	
4. Hispanic American				-					-		-		-	
5. Native American				-					-		-		-	
6. Other Minority				-					-		-		-	
7. Subcontinent Asian American				-					-		-		-	
8. Unknown				-					-		-		-	
TOTAL	-	-	-	-	0%	-	-	-	-	0%	-	-	-	0%

NOTES

¹As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

²The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

³Payments reported may be from contracts awarded outside the reporting period.

⁴It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWS does capture who was paid and if they were an SBE or Non-SBE. We are working with the development team to see if G&S awards and payments can be better aligned and may change in the future.

⁵The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.)

Miami-Dade County Small Business Enterprise (SBE) Goods & Services Program

Contract Type	CONTRACTS AWARDED ANNUAL REPORTING: 2021						CONTRACTS AWARDED ANNUAL REPORTING: 2022						CONTRACTS AWARDED ANNUAL REPORTING: 2023					
	TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)					
	SBE		NON-SBE		TOTAL		SBE		NON-SBE		TOTAL		SBE		NON-SBE		TOTAL	
1. Goods and Services	799,804	0%	1,447,064,023	100%	1,447,863,827	100%	4,559,990	0%	1,310,138,500	100%	1,314,698,490	100%	-	0%	906,864,342	100%	906,864,342	100%
2. Procurement	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
3. Accessed Contracts	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
4. Invitation to Bid	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
5. RFP/RFQ	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
6. Bid Waiver	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
7. Purchase Order	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
TOTAL	799,804	0%	1,447,064,023	100%	1,447,863,827	100%	4,559,990	0%	1,310,138,500	100%	1,314,698,490	100%	-	0%	906,864,342	100%	906,864,342	100%

Contract Type	CONTRACTS PAID ANNUAL REPORTING: 2021						CONTRACTS PAID ANNUAL REPORTING: 2022						CONTRACTS PAID ANNUAL REPORTING: 2023					
	TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)					
	SBE		NON-SBE		TOTAL		SBE		NON-SBE		TOTAL		SBE		NON-SBE		TOTAL	
1. Goods and Services	135,158,215	9%	1,336,929,480	91%	1,472,087,695	100%	137,029,140	12%	1,047,437,863	88%	1,184,467,003	100%	94,486,818	14%	591,510,074	86%	685,996,892	100%
2. Procurement	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
3. Resolution	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
4. Accessed Contracts	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
5. Invitation to Bid	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
6. RFP/RFQ	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
7. Maintenance	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
8. Bid Waiver	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
9. Purchase Order	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	0%
TOTAL	135,158,215	9%	1,336,929,480	91%	1,472,087,695	100%	137,029,140	12%	1,047,437,863	88%	1,184,467,003	100%	94,486,818	14%	591,510,074	86%	685,996,892	100%

Ethnicity Type	CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2021						CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2022						CONTRACTS AWARDED DEMOGRAPHICS ANNUAL REPORTING: 2023							
	TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)							
	Male		Female		Unknown		Male		Female		Unknown		Male		Female		Unknown		TOTAL	
1. Asian Pacific American	10,500	0%	5,774,349	100%	5,784,849	0%	-	-	-	0%	-	0%	-	-	-	-	-	-	-	0%
2. Black American	3,010,582	100%	529	0%	3,011,111	0%	4,559,990	100%	-	0%	4,559,990	1%	-	-	-	-	-	-	-	0%
3. Caucasian	160,819,032	100%	320,139	0%	161,139,171	11%	-	0%	49,717	100%	49,717	0%	-	-	-	-	-	-	-	0%
4. Hispanic American	71,834,692	100%	1,904	0%	71,836,596	5%	-	-	-	0%	-	0%	-	-	-	-	-	-	-	0%
5. Native American	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	-	-	0%
6. Other Minority	500,000	100%	-	0%	500,000	0%	-	-	-	0%	-	0%	-	-	-	-	-	-	-	0%
7. Subcontinent Asian American	-	-	-	0%	-	0%	-	-	-	0%	-	0%	-	-	-	-	-	-	-	0%
8. Unknown	-	0%	1,205,592,100	100%	1,205,592,100	83%	-	0%	1,310,088,783	100%	1,310,088,783	221%	-	0%	906,864,342	100%	906,864,342	100%	906,864,342	100%
TOTAL	236,174,806	16%	6,096,921	0%	1,205,592,100	83%	4,559,990	0%	49,717	0%	1,310,088,783	100%	1,314,698,490	221%	-	0%	906,864,342	100%	906,864,342	100%

Ethnicity Type	CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2021						CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2022						CONTRACTS PAID DEMOGRAPHICS ANNUAL REPORTING: 2023									
	TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)						TOTAL (SBE + NO SBE GOALS/MEASURES)									
	Male		Female		Unknown		Male		Female		Unknown		Male		Female		Unknown		TOTAL			
1. Asian Pacific American	22,389,164	97%	729,475	-	23,118,639	0%	6,750,532	93%	541,391	7%	7,291,923	1%	5,775,660	96%	260,302	4%	-	0%	6,035,962	1%		
2. Black American	55,456,665	-	8,188,401	-	63,645,066	0%	33,607,272	82%	7,497,086	18%	41,104,358	3%	25,238,429	81%	5,839,721	19%	-	0%	31,078,150	5%		
3. Caucasian	620,410,903	-	39,695,579	2,535,229	662,641,711	0%	547,120,931	90%	54,151,373	9%	4,406,011	1%	605,678,315	51%	268,001,342	91%	26,394,039	9%	1,094,790	0%		
4. Hispanic American	245,133,830	-	39,025,328	6,213,136	290,372,294	0%	220,969,333	79%	50,940,234	18%	6,596,877	2%	278,506,444	24%	152,779,601	79%	36,788,563	19%	3,656,745	2%		
5. Native American	5,985,998	-	27,452	-	6,013,450	0%	3,486,541	99%	28,108	1%	-	0%	3,514,649	0%	2,724,633	100%	1	0%	2,724,634	0%		
6. Other Minority	37,565,939	-	6,629,973	296,614,112	340,810,024	0%	18,413,761	28%	4,563,660	7%	43,610,481	65%	66,587,902	6%	12,081,019	27%	4,540,550	10%	27,653,853	62%		
7. Subcontinent Asian American	4,371,335	-	879,270	-	5,250,605	0%	4,276,509	73%	1,574,365	27%	-	0%	5,850,874	0%	2,789,367	69%	1,260,962	31%	4,050,329	1%		
8. Unknown	4,742,630	-	2,096,312	73,396,964	80,235,906	0%	1,055,916	1%	7,754,362	4%	167,122,260	95%	175,932,538	15%	759,208	1%	702,724	1%	107,655,383	99%		
TOTAL	996,056,464	68%	97,271,790	7%	378,759,441	26%	835,680,795	71%	127,050,579	11%	221,735,629	19%	1,184,467,003	100%	470,149,259	69%	75,786,862	11%	140,060,771	20%	685,996,892	100%

NOTES

¹As a result of two landmark cases (Engineering Contractors Association v. Metropolitan Dade County and Hershell Gill Consulting Engineers, Inc. v. Miami-Dade County) Miami-Dade County's three Small Business Enterprise (SBE) programs in Construction, A&E, and Goods and Services are race and gender neutral.

²The capturing of demographic data is based on voluntary information provided and or entered by prime and sub-contractors.

³Payments reported may be from contracts awarded outside the reporting period.

⁴It is important to note that the health of Goods and Services (G&S) contracts/awards should be identified by Contracts Paid instead of Contracts Awarded. This is due to the way G&S contracts are created in the County's Financial System. Prior to the County's new ERP system (April 2021) when pool contracts are created, the allocation amount is captured in one lumpsum and does not identify each individual award and to whom it was awarded. However, BMWS does capture who was paid and if they were an SBE or Non-SBE. We are working with the development team to see if G&S awards and payments can be better aligned and may change in the future.

⁵The exclusion of non-compete contract awards and payment data became effective July 2022. However, at the request of the Board, they would like to see everything. It was advised to the Board that it should be important to note that there will be contracts that will skew SBE data (ie: fuel, vehicle purchases, S8 vouchers, Headstart program, MDC employee health benefits, Microsoft software, etc.) 2021 Non-compete contracts represent a combined award total of approximately \$995,867,792. 2022 non-compete contracts represent a combined award total of approximately \$871,770,376. 2023 non-compete contracts represent a combined award total of approximately \$295,973,085.

JACKSON HEALTH SYSTEM REPORT

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
3M Health Information Systems, Inc.	Non-SBE			Legacy		LG-19-16836-LK	Master Software and Services agreement (MSSA) - Amendment No. 9 - Server upgrade	5 Years	\$1,080	Kola, Lorrie	Information Technology	
Abbott Laboratories	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23628-IS	Purchase of four (4) PediMag blood pumps	One Time	\$40,000	Selman, Indiera	Pediatric Intensive Care	
Abbvie US, LLC	Non-SBE			GPO	MS6470	GPO 19-17287-JM	Allergan/Abbvie biological product purchase agreement renewal	2 Years w/3 OTRs	\$1,519,352	Miranda, Johanna	Perioperative Services	
Abbvie US, LLC	Non-SBE			GPO	MS6470	GPO-19-17287-JM	Allergan/Abbvie biological product purchase agreement extension	3 Years w/2 OTRs	\$0	Miranda, Johanna	Perioperative Services	
Abbvie US, LLC	Non-SBE			GPO	MS6470	GPO-23-21950-RJ	Breast implants and accessories	One Time	\$52,569	Jerez, Rolando	Operating Room	
Abbvie US, LLC	Non-SBE			GPO	MS6470	GPO-23-23106-JM	Biological consignment agreement	2 Years w/3 OTRs	\$369,225	Miranda, Johanna	Perioperative Services	
Allied Universal Security Services	Non-SBE			Piggyback	RFP-00217-1(2)	PB 23-22573-HO	PET Center - Security guard services for August and September 2023	2 months	\$11,351	Orvil, Harry	P.E.T. Center	
AMN Language Services d/b/a Stratus Video, In Demand Interpreting	Non-SBE			GPO	SV4031	GPO-22-22443-GB	Video remote interpreting and telephonic services	3 Years	\$1,005,002	Borghesi, Giorgio	Interpreter Services	
AMN Leadership Solutions (o/b Merritt Hawkins, Inc.)	Non-SBE			Bid Waiver		BW-23-23352-LM	Talent acquisition for Associate Medical Director, Infection Prevention and Control	2 Years	\$0	Mendez, Luz	Talent Acquisition	
AMN Workforce Solutions	Non-SBE			Request for Proposal		RFP-20-18160-NB	Remote medical coding and abstract services - mod. No. 2	3 Years	\$0	Borghesi, Giorgio	Revenue Cycle Management	
Applied Software, Inc. d/b/a MagView Software	Non-SBE	White	Male	Bid Waiver		BW-23-23058-GP	Software mammography tracking	2 Years w/2 OTRs of 1 year each	\$128,599	Pajovic, Gorjan	Breast Health Center	
Armstrong Medical Industries, Inc.	Non-SBE	White	Male	Bid Waiver	Standardization	BW-23-23221-GB	Purchase of Broselow carts for Jackson Main Central Supply Therapeutic Dept.	Capital Purchase	\$107,493	Borghesi, Giorgio	Central Supply Therapeutic	
ASE Telcom & Data, Inc.	Non-SBE	Hispanic	Female	Bid Waiver	BW-23-21846-LK / BW-18-15584-LK	BW-23-23153-CW	Low voltage cabling services for Correction relocation - CO #1	8 Years w/2 OTRs of 1 year each	\$2,435	Wilson, Cecelia	Facilities, Design and Construction	2.5% Subcontracting Goal
ASE Telcom & Data, Inc.	Non-SBE	Hispanic	Female	Piggyback	Contract # BW-18-15584-LK	PB-23-23415-CL	River Landing Mezzanine Buildout - Low Voltage cabling	8 Years	\$189,741	Lewis, Chanell	Facilities, Design and Construction	2.5% Subcontracting Goal
ATOS IT Solutions & Services	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	43220000-NASPO-19-ACS	PB-23-23935-SB	Services to migrate the Expressions environment to VMWare	1540 days	\$15,345	Berni, Stephen	Network Support	
ATOS Medical, Inc.	Non-SBE			Physician Preference Bid Waiver	Physician Preference	BW-23-23349-LM	Electrolarynx Provox Sola Tone Plus Electric Speech Aid	1 Year w/2 OTRs of 1 year ea	\$19,440	Mendez, Luz	Perioperative Services	
AVI Integrators (dba Security 101)	Non-SBE	Hispanic	Male	Standardization Bid Waiver	JHS Direct Agreement - Standardization	BW-23-22627-SW	Supply and install of four (4) intercoms for JMH ET, 5th and 6th floors	5.5 Years	\$21,953	Williams, Steven	Behavioral Health Hospital	3.5% Subcontracting Goal
AVI Integrators (dba Security 101)	Non-SBE	Hispanic	Male	Standardization Bid Waiver	JHS Direct Agreement - Standardization	BW-23-23407-CL	Additional intercom and surveillance equipment at River Landing	5.5 Years	\$15,791	Lewis, Chanell	Facilities, Design and Construction	3.5% Subcontracting Goal

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AVI Integrators (dba Security 101)	Non-SBE	Hispanic	Male	Standardization Bid Waiver	JHS Direct Agreement - Standardization	BW-23-23408-CL	25 IP cameras for JMH ET 7th Floor	5.5 Years	\$41,776	Lewis, Chanell	Public Safety - Security Service	3.5% Subcontracting Goal
AVI Integrators (dba Security 101)	Non-SBE	Hispanic	Male	Standardization Bid Waiver	JHS Direct Agreement - Standardization	BW-23-23409-CL	76 panic buttons for JMH Behavioral Health	5.5 Years	\$52,981	Lewis, Chanell	Behavioral Health Hospital	3.5% Subcontracting Goal
AVI Integrators (dba Security 101)	Non-SBE	Hispanic	Male	Standardization Bid Waiver	JHS Direct Agreement - Standardization	BW-23-23410-CL	Two access control doors for Behavioral Health Hospital	5.5 Years	\$16,061	Lewis, Chanell	Behavioral Health Hospital	
Awnings by Design Corp.	SBE	Hispanic	Male	Request for Quotes		RFQ-23-23459-CW	2023 hurricane preparedness for protection of windows and glass doors at multiple JHS facilities	One Time	\$11,050	Wilson, Cecelia	Engineering Services	
B Braun Medical, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-22-21756-AH	Medical parts repair agreement - mod. No. 1 to add JMH, JNMC and JSMC	77 months	\$1,893,600	Sandoval, Salvador L.	Biomedical Engineering	
Baxter Healthcare Corp.	Non-SBE			Bid Waiver		BW-23-23542-LS	Purchase of 250 NOVUM IQ Pump and licensing for Holtz	Capital Purchase	\$992,825	Sandoval, Salvador L.	Pediatric Administration	
Bill Hamm Gas Combustion, Inc.	Non-SBE	White	Male	Bid Waiver	Q-PR1-0061	BW-23-23452-CW	Quarterly preventative maintenance services agreement for electric steam boiler at JSMC	2 Years	\$22,500	Wilson, Cecelia	JSMC Plant Operatoins	
Biosense Webster, Inc. a division of Johnson & Johnson, Inc.	Non-SBE			Physician Preference Bid Waiver	Physician Preference	BW-20-18498-JM	Electrophysiology disposable catheters and related accessories for JMH	2 Years	\$0	Miranda, Johanna	JMH Cath Lab	
Boston Scientific Corp.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS1143	GPO-223-20692-AC	ICD Perciva implant order (Bill Only)	2 Years	\$19,736	Cisneros, Alba	JMH Cath Lab	
Boston Scientific Corp.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS1143	GPO-23-22962-LDL	Vigilant ICD implant for a surgery at JNMC - Bill Only	2 Years	\$15,895	DeLeon, Lourdes	JNMC Surgery Separate	
Boston Scientific Corp.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS1165	GPO-23-23795-AC	GI biliary products for Jackson Memorial Hospital	One Time	\$14,828	Cisneros, Alba	Operating Room	
Brophy Associates, Inc. (dba Direct Digital Concepts)	SBE	Hispanic	Male	Bid Waiver	Standardization	BW 23-22583-HO	Chilled beam controls graphical interface for JWMC	One Time	\$15,849	Orvil, Harry	Jackson West Medical Center	
Brophy Associates, Inc. (dba Direct Digital Concepts)	SBE	Hispanic	Male	Bid Waiver		BW-23-23658-CM	Replacement of the existing isolation room monitors at JMH Cath Lab	1 Year	\$14,655	Mazzola, Courtney	Engineering Dept.	
Carahsoft Technology Corp.	Non-SBE			Piggyback	43230000-NASPO-16-ACS	PB-23-2375-SB	Commvault 5-year subscription for backup and recovery	5 Years	\$1,983,632	Berni, Stephen	IT Security Dept.	

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Carestream Health, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0713	GPO-23-23520-KYD	Service agreement for two Revolution portable machines as JMH	5 Years	\$112,139	Delgado, Kyrene	Biomedical Engineering	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23368-AW	Adobe perpetual licenses	10 Years	\$31,534	Webb, Aileen	Computer Operations	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23369-AW	Purchase of a WOW PACU unit for Jackson West Operating Room	10 Years	\$7,542	Webb, Aileen	JWMC Operating Room	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23370-AW	Purchase of network modules	10 Years	\$59,599	Webb, Aileen	Network Support	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23372-AW	High speed storage equipment	10 Years	\$975,000	Webb, Aileen	System Admin. & Data Ctr. Eng.	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23416-CL	IT consulting technician and PM hours for River Landing Mezzanine buildout	10 Years	\$59,360	Lewis, Chanell	Facilities, Design and Construction	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23608-SB	Change order no. 1 - Thycotic software subscription	10 Years	\$32,400	Berni, Stephen	System Admin. & Data Ctr. Eng.	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23613-SB	Blackberry service renewal	10 Years	\$89,100	Berni, Stephen	System Admin. & Data Ctr. Eng.	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23933-SB	August stock order for IT minor equipment	10 Years	\$26,694	Berni, Stephen	Computer Operations	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23934-SB	July Stock Order for IT minor equipment	10 Years	\$34,547	Berni, Stephen	Computer Operations	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	IT0031	GPO-23-23937-SB	Adobe VIP standard renewal	10 Years	\$27,237	Berni, Stephen	Computer Operations	
CDW Government, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Request for Quotes		IRFQ-23-23366-AW	Purchase of two Jaco EVO carts for Jackson Transplant Clinic	Capital Purchase	\$11,786	Webb, Aileen	Transplant Clinic	
Cepheid	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23932-SB	GeneXpert service agreement for unit at Jackson South	1 Year	\$19,975	Berni, Stephen	Biomedical Engineering	
Cerner Corporation	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23363-AW	Lab Vitro automation project consultation	6 months	\$121,956	Webb, Aileen	Core Lab	
Cube Care Company	Non-SBE	Hispanic	Female	Standardization Bid Waiver	Standardization	BW-23-21951-RJ	Curtains to prepare for the 2023 hurricane season	One Time	\$139,035	Jerez, Rolando	Environmental Services	
Datex-Ohmeda, Inc. div. of GE Healthcare Systems	Non-SBE			GPO	CE7633	GPO-23-23537-LS	Purchase of a fetal monitor system and accessories for JNMC Delivery Room	3 Years	\$17,970	Sandoval, Salvador L.	JNMC Delivery Room	
Decon Environmental and Engineering, Inc.	Non-SBE	White	Female	Piggyback	MDC Public Schools ITB-21-052-PM	PB-23-23705-SPA	Mold remediation at Park Plaza East suites G and H	3 Years	\$37,878	Abreu, Sean	Engineering Dept.	
Decon Environmental and Engineering, Inc.	Non-SBE	White	Female	Piggyback	MDC Public Schools ITB-21-052-PM	PB-23-23706-SPA	Mold remediation at Behavioral Health	3 Years	\$16,304	Abreu, Sean	Engineering Dept.	
Dell Marketing LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Piggyback (WSCA-15-ACS)	PB-23-23925-SB	TrendMicro anti-virus solution support renewal	1 Year	\$32,934	Berni, Stephen	System Admin. & Data Ctr. Eng.	
Diagnostica Stago, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LC25607	GPO-23-21949-RJ	Standing order for reagent supplies for diagnostic and monitoring of disorders	1 Year	\$123,623	Jerez, Rolando	JSMC Laboratory	

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DJO Surgical	Non-SBE			GPO	MS1113	GPO-23-23963-LDL	Hip and knee implant items for a surgery at JNMC - Bill Only	3 Years	\$11,379	DeLeon, Lourdes	JNMC Surgery Separate	
EchoNous NA, Inc.	Non-SBE			GPO	XR0914	GPO-23-23217-GB	Purchase of a bladder and vein station for Rehab Admin and Med Surg Admin	3 Years	\$37,600	Borghesi, Giorgio	Med Surg Admin and Rehab Administration	
Edwards Lifesciences LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS5871	GPO-23-23621-IS	Bulk purchase of Swan-Ganz pulmonary artery catheters	One Time	\$11,504	Selman, Indiera	Surgical Intensive Care B	
Emergency Care Research Institute (ECRI)	Non-SBE			Bid Waiver		BW-23-22268-LG	Renewal of ECRI Patient Safety Organization membership agreement	1 Year	\$70,480	Greenstein, Lara	Risk Management / Patient Safety	
Everbridge, Inc.	Non-SBE			Piggyback	GS-35F-0692P	PB-23-22631-SW	Careconverge for pediatric and adult ECMO activations and collaborations	31 months	\$142,651	Williams, Steven	Holtz Children's Hospital	
Extremity Medical	Non-SBE			Bid Waiver	MS1123	BW 23-23350-LM	Small joints extremity device (IOFIX System)	3 Years w/2 OTRs	\$120,000	Mendez, Luz	Surgery Dept.	
Finthrive Revenue Systems, LLC f/k/a nThrive Revenue Systems, LLC	Non-SBE			Legacy		LEGACY-17-14685-LK	Revenue Cycle Management assessment services - mod. No. 8 - Renewal and Assignment	3 Years	\$1,855,380	Kola, Lorrie	Revenue Cycle Management	
First Choice Research and Investigation, Inc. d/b/a First Choice Background Screening	Non-SBE	Hispanic	Female	Request for Proposal		RFP-15-13092-CS	Backgrounds screening services - Mod. No. 17	6 months	\$39,210	Rodriguez, Joselin	HR - Recruitment	
Florida Jet Service, Inc.	Non-SBE	White	Male	Request for Proposal		RFP 17-15115-CS	Organ air transportation services - mod. No. 8 - to extend service until December 31, 2023	1 Year	\$0	Miranda, Johanna	Miami Transplant Institute	
Follet Products, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23216-GB	Purchase of refrigerators for the Med Sug departments	Capital Purchase	\$24,425	Borghesi, Giorgio	Med Surg Administration	
Fujifilm Sonosite, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0917	GPO-23-23214-GB	Purchase of an NRI machine for the Jackson Main Radiology Special Procedures Dept.	3 Years	\$49,990	Borghesi, Giorgio	Radiology - Special Procedures	
Fujifilm Sonosite, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	XR0917	GPO-23-23371-AW	Sonosite LX Ultrasound for JNMC	3 Years	\$62,300	Webb, Aileen	JMH Surgery Dept.	
Gallagher Benefit Services, Inc.	Non-SBE			GPO	AS87701	GPO 15-13243-CS	Vision insurance programs and leave management - mod. No. 8	3 Years	\$0	Miranda, Johanna	HR - Employee Benefits	
GE Medical Systems Information Technologies, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7621	GPO-23-23535-LS	Purchase of 2 case package stress test performance systems for the Nuclear Medicine Dept. at JMH	3 Years	\$40,513	Sandoval, Salvador L.	Nuclear Medicine	
GE Medical Systems Information Technologies, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7621	GPO-23-23539-LS	Purchase of 2 MAC VU360 EKG systems for the CHS Metro West Detention Center	3 Years	\$38,963	Sandoval, Salvador L.	CHS MWDC Nursing	
Genserve, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Invitation to Bid	ITB 22-19265-KG	ITB-23-23659-CM	JMMC Transformer rental	3 Years	\$13,059	Mazzola, Courtney	Engineering Dept.	
Getinge USA Sales, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7470	GPO-23-23521-KYD	Additional funds request for the repair of the CARDIOSAVE hybrid machine	One Time	\$2,100	Delgado, Kyrene	Biomedical Engineering	

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Goodwill Industries of South Florida, Inc.	Non-SBE			Request for Proposal		RFP 22-21797-CS	Linen and laundry services	5 Years w/2 OTRs of 2 years each	\$39,401,240	Miranda, Johanna	Environmental Services	20.01% Subcontracting Goal
Greenteam Building Services	Non-SBE			Emergency		EMER-23-23670-CM	Emergency grease trap cleaning	One Time	\$28,861	Mazzola, Courtney	Engineering Dept.	
Hanel Storage Systems	Non-SBE			Bid Waiver		BW-23-23524-KYD	Preventative maintenance for entire fleet of Rotomats	One Time	\$48,825	Delgado, Kyrene	Biomedical Engineering	
Healthcare Compliance, Inc.	Non-SBE			Emergency		EMER 23-22578-HO	Emergency medical gas master alarm panel replacement at JNMC	One Time	\$30,075	Orvil, Harry	JNMC Plant Maintenance Dept	
Himagine Solutions, Inc.	Non-SBE			Request for Proposal		RFP-20-18160-NB	Remote medical coding and abstract services - mod. 2	3 Years	\$110,000	Borghesi, Giorgio	Health Information Management	
IBI International Logistics, Inc. f/k/a TransValue, Inc.	Non-SBE			Piggyback	FB-01230	PB-20-18792-CW	Armored car services	1 Year	\$103,809	Pajovic, Gorjan	Revenue Cycle Management	
IdeaCom Healthcare Communications of Florida, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver	Vizient Agreement CE260 (Waiver) and PSA 22-20747-KG	BW-23-22973-SPA	Additional zone lighting for the Nurse Call System - DTC SICU B - CO #2	3 Years	\$2,545	Abreu, Sean	Engineering Dept.	
immixTechnology, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	GS-35F-0265X	PB-23-23788-AC	Kronos equipment and related accessories for Turner Guilford Knight Center	One Time	\$19,519	Cisneros, Alba	Turner Guilford Knight Center	
Imprivata, Inc. f/k/a FairWarning Services, LLC	Non-SBE			Bid Waiver	TrueUp Cost Funding - Legacy Solution	BW-16-13993-LK	Managed privacy services software	5 Years	\$89,904	Pajovic, Gorjan	Office of Compliance	
Innovative Incentives, Inc.	SBE	White	Female	Request for Quotes		RFQ-23-23522-KYD	Promo items for Communications and Outreach	One Time	\$32,517	Delgado, Kyrene	Communications and Outreach	
Innovative Incentives, Inc.	SBE	White	Female	Request for Quotes		RFQ-23-23940-SB	Blue discharge folders	One Time	\$18,750	Berni, Stephen	Communications and Outreach	

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Institute for Applied Network Security, LLC	Non-SBE			Legacy	Legacy Justification Memorandum	LG-23-22816-PR	IT Security Decision support service	3 Years	\$77,550	Ramirez, Pablo	IT Security Dept.	
Integra Life Sciences, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LC20587	GPO-23-22959-LDL	Wound reconstruction nerve guide implants and nerve protectors	One Time	\$14,620	DeLeon, Lourdes	JSMC Surgery Unit	
International Biomedical, Inc	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE3334	GPO-23-23215-GB	Purchase of an A750i Transport Incubator for JSMC Labor and Delivery Dept.	6 Years	\$41,474	Borghesi, Giorgio	JSMC Labor and Delivery	
J&A Waste Water Services, LLC d/b/a AAA Above All Septic & Drain	Non-SBE			Bid Waiver		BW-23-23417-CL	Lift Station maintenance for Perdue Medical Center	1 Year	\$12,664	Lewis, Chanell	Engineering Dept.	
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 030421-JHN	PB-23-23420-CL	Blanket PO to be used for emergency sprinkler related items at Jackson Main	5 Years	\$22,927	Lewis, Chanell	Engineering Dept.	
Johnson Controls Fire Protection, LP	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 070121-JHN	PB-23-23667-CM	DTC Fire pump performance test	5 Years	\$14,140	Mazzola, Courtney	Facilities, Design and Construction	
Johnson Controls, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Sourcewell 070121-JHN	PB-23-23664-CM	Perdue Medical Center boiler integration	4 Years	\$37,700	Mazzola, Courtney	Facilities, Design and Construction	
KLS Martin	Non-SBE			Bid Waiver		BW 23-23098-JM	Cranio-maxillofacial surgical implants and related accessories for Perioperative Services departments at JMH and JSMC	3 Years w/2 OTRs	\$3,166,964	Miranda, Johanna	Perioperative Services	
KSM Business Services, Inc.	Non-SBE			Bid Waiver		BW-22-21553-DF	Implementation of a Federally Qualified Health Center - Look Alike (FQHC-LA)	1 Year	\$295,000	Greenstein, Lara	Executive Office	
Lantheus Medical Imaging, Inc.	Non-SBE			GPO	XR0555	GPO-22-22369-LDL	Price enhancement letter	3 Years	\$0	Berni, Stephen	Pharmacy	
Matheson Tri Gas, Inc.	Non-SBE			Invitation to Bid		ITB 15-13536-KG	Purchase of bulk oxygen and nitrogen gas for Jackson North Medical Center	10 Years	\$500,000	Orvil, Harry	Jackson North Medical Center	
Mauricio Sirvent	Non-SBE			Bid Waiver		BW-23-22263-LG	Provider contracting consultant for Physician Services and ACC	1 Year	\$151,200	Greenstein, Lara	Physician Services	
MCT Express, Inc.	Non-SBE	Hispanic	Male	Request for Proposal		RFP 21-20332-CS	Mod. No. 3 - Medical Transportation Services	3 Years w/2 OTRs	\$960,000	Miranda, Johanna	Central Transportation	
MCT Express, Inc.	Non-SBE	Hispanic	Male	Request for Proposal		RFP-21-20332-CS	Medical Transportation Services	3 Years w/2 OTRs	\$960,000	Miranda, Johanna	Central Transportation	
MED Alliance Group, Inc. d/b/a MED Alliance Solutions, LLC	Non-SBE	White	Male	Bid Waiver		BW-23-23545-LS	Cardiac instruments	Capital Purchase	\$141,371	Sandoval, Salvador L.	Main Operating Room	
Med El Corporation	Non-SBE			Bid Waiver		BW-23-23790-AC	Auditory ear implant for a one time case	One Time	\$76,100	Cisneros, Alba	Main Operating Room	
Medical Technology Associates	Non-SBE			Bid Waiver	Standardization	BW-23-23158-CW	Furnish and install new medical air compressor system at Jackson South Medical Center	One Time	\$148,000	Wilson, Cecelia	JSMC Plant Operatoins	14.3% Subcontracting Goal
Med-Lab Supply Co., Inc.	Non-SBE	Hispanic	Male	Bid Waiver		BW-23-23516-KYD	Additional funds to cover the repair of the Siemnts C-Arm in Urology	One Time	\$10,701	Delgado, Kyrene	Biomedical Engineering	

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Medtronic USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-20-17977-JM	Mod. No. 1 to extend the term 2 months for the Navigation ENT purchase agreement	3 Years w/2 OTRs	\$59,358	Miranda, Johanna	Perioperative Services	
Medtronic USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW2-21335-JM	Mod. No. 1 - Correcting format price file error on agreement for RIST Consignment products	1 Year w/2 OTRs	\$0	Miranda, Johanna	Interventional Radiology	
Medtronic USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23544-LS	Purchase of a StealthStation S8 system for JNMC	Capital Purchase	\$156,837	Sandoval, Salvador L.	JNMC Surgery Separate	
Medtronic USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-23547-LS	O-arm Imaging System for JMH Operating Room	Capital Purchase	\$645,701	Sandoval, Salvador L.	Main Operating Room	
Memios Environmental Technologies, LLC	Non-SBE	Hispanic	Male	Emergency		EM-23-23426-CL	JMMC emergency repair linen blower wheels	One Time	\$41,360	Lewis, Chanell	Engineering Dept.	
MGI, Inc.	Non-SBE	White	Male	Emergency		EMER-23-22574-HO	Emergency medical gas master alarm panel replacement at JNMC	One Time	\$12,137	Orvil, Harry	JNMC Plant Maintenance Dept	
National Cleaning Contractors	SBE	Hispanic	Male	Piggyback	MDC BID 9562-5/22-1	PB-22-22676-CA	Additional funds request for janitorial services for UCC Coral Gables	5 months	\$28,288	Alfonso, Carlos	UCC Administration	
Norix Group, Inc	Non-SBE	White	Male	Piggyback	State of Florida 56120000-19-ACS	PB-23-23665-CM	Phase 4 furniture installation for the Behavioral Health project	1 Year	\$16,230	Mazzola, Courtney	Facilities, Design and Construction	
Nuvasive, Inc.	Non-SBE			Bid Waiver		BW-23-23223-GB	Trays for Jackson Main OR	Capital Purchase	\$64,855	Borghesi, Giorgio	Main Operating Room	
Olympus America, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-25319-KYD	Full factory refurbishment of unit GIF-2T160	One Time	\$15,126	Delgado, Kyrene	Biomedical Engineering	
Olympus America, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7341	GPO-23-23528-KYD	Biomed camera head repair (Level 5)	One Time	\$14,320	Delgado, Kyrene	Biomedical Engineering	
Olympus America, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7341	GPO-23-23543-LS	Purchase of a CYF-VHR Flex Cysto Nephro videoscope for the Urology Center at JMH	5 Years	\$16,618	Sandoval, Salvador L.	Urology Center	
Optiv Security, Inc.	Non-SBE			Legacy	Legacy	LG-23-23927-SB	Qradar license renewal	1 year	\$40,460	Berni, Stephen	IT Security Dept.	
Ortho Max, Inc.	Non-SBE			Bid Waiver		BW-23-22855-PR	Partial wrist resurfacing implant	One Time	\$18,000	Ramirez, Pablo	JWMC Operating Room	
Owens & Minor Distribution, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7195	GPO-23-23031-CA	Purchase of IV Poles for large IV infusion pumps for JNMC	One Time	\$32,502	Alfonso, Carlos	JNMC Central Supply	
Owens & Minor Distribution, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7195	GPO-23-23526-KYD	IV Poles and bases	One Time	\$33,288	Delgado, Kyrene	Biomedical Engineering	
Owens & Minor Distribution, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7484	GPO-23-23663-CM	6th floor clinic exam tables replacement	1 Year	\$23,234	Mazzola, Courtney	Transplant Administration	
Penumbra, Inc.	Non-SBE			GPO	MS1011	GPO-23-22854-PR	Medical supplies for the JWMC Hybrid Room		\$18,610	Ramirez, Pablo	JWMC Hybrid Room	
Phenom People, Inc.	Non-SBE			Bid Waiver	Legacy Solution	BW 20-18495-JM	Mod. No. 5 - Phenom CRM Service Agreement	3 Years	\$810,023	Miranda, Johanna	Human Resources - Talent Acquisition	

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver	Standardization	BW-18-16032-MR	Enterprise Monitoring as a service agreement for Galiano ED Project modification	10 Years	-\$915,563	Romano, Michelle	Ambulatory Services	
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7636	GPO-23-23220-GB	Purchase of an IntelliVue monitor for JNMC	3 Years	\$13,423	Borghesi, Giorgio	JNMC Recovery Separate	
Philips North America, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE7296	GPO-23-23541-LS	Purchase of thirty (30) Trilogy EV300 ventilator systems	3 Years	\$365,547	Sandoval, Salvador L.	JMH Respiratory Therapy Dept.	
Plant Professionals, Inc.	SBE	White	Male	Bid Waiver		BW-23-23273-CM	Palm trees relocation from Highland Professional Building to JMH - CO #1 for additional crane costs	One Time	\$1,000	Mazzola, Courtney	Facilities, Design and Construction	
Plant Professionals, Inc.	SBE	White	Male	Request for Quotes		RFQ-22-206943-AC	2023 Holiday decoration installation for JMH	2 Years	\$32,394	Cisneros, Alba	Administration	
Plante & Moran, PLLC	Non-SBE			Bid Waiver		BW-23-22259-LG	Mod. No. 1 for Florida Electronic Health Records Exchange Act	2 Years w/2 OTRs of 1 year each	\$0	Greenstein, Lara	Population Health	
Plante and Moran, PLLC	Non-SBE			Bid Waiver		BW-23-22259-LG	Evaluation of the PHT's Value Based and Population Health Continuum	2 Years	\$1,926,000	Greenstein, Lara	Population Health	
Platform Seven, LLC	Non-SBE			Bid Waiver		BW-23-23596-SB	System-wide transition for lab courier services	3 months	\$60,406	Berni, Stephen	Laboratory Services	
Pradere Office Products	SBE	Hispanic	Female	Piggyback	56120000-19-ACS	PB-23-2327896-CM	White boards for River Landing	6 months	\$19,706	Mazzola, Courtney	Facilities, Design and Construction	
Pradere Office Products	SBE	Hispanic	Female	Piggyback	56120000-19-ACS	PB-23-23617-IS	CVICU B - Phase 2 Family Lounge furniture	One Time	\$12,231	Selman, Indiera	CVICU	
Pradere Office Products	SBE	Hispanic	Female	Piggyback	5610000-19ACS	PB-23-23630-IS	JMH ET3 and ET4 Family Lounge furniture order	One Time	\$100,585	Selman, Indiera	Newborn Intermediate Care	
Pradere Office Products	SBE	Hispanic	Female	Request for Quotes		RFQ 21-19163-KG	Change order #3 - additional furniture storage for Galiano FSED	One Time	\$1,350	Mazzola, Courtney	Facilities, Design and Construction	

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
Press Ganey Associates, LLC d/b/a Press Ganey Associates, Inc.	Non-SBE			GPO	SV1191	GPO-17-15114-CS	Satisfaction Survey services and Engagement Surveys	1 Year	\$0	Miranda, Johanna	Learning and Organization Development and HR Quality and Patient Safety	
Probo Medical, LLC	Non-SBE			Bid Waiver		BW-23-23515-KYD	Additional funding to cover repair for the GE Volusion S8 front end assembly	One Time	\$13,472	Delgado, Kyrene	Biomedical Engineering	
Quest Diagnostics	Non-SBE			GPO	LB0593	GPO-18-15684-AH	Laboratory Referral Testing Services contract renewal	63 months	\$1,239,520	Sandoval, Salvador L.	JMH: General Services JSMC: Laboratory JNMC: Clinical Lab JWMC: Laboratory	
Rad Medical Transportation Group Corp.	Non-SBE	Hispanic	Male	Invitation to Bid		ITB 20-17939-DA	Non-medical ground transportation services	3 Years w/2 OTRs	\$900,000	Mendez, Luz	Central Transportation	
Realty Trust Group, LLC	Non-SBE	White	Male	Bid Waiver		BW-23-22255-LG	Amendment No. 1 to the agreement for Real Estate Advisory and Valuation services	1 Year	\$5,125	Greenstein, Lara	Office of Compliance	
Remote DBA Experts, LLC a/k/a Navisite, LLC	Non-SBE			Legacy		LG-23-23924-SB	Hosting and consulting services for Infor System S3 environment	4 Years	\$55,313	Berni, Stephen	Core Business System	
RLS (USA), Inc.	Non-SBE			Bid Waiver		BW-23-23523-KYD	Purchase of the radioisotope Ga68 Dotatate Netspot	One Time	\$99,000	Delgado, Kyrene	Radiology	
Roche Diagnostics	Non-SBE			GPO	LC54567	GPO-23-22852-PR	Purchase of EBV, CMV PCR reagents which are substituted items under our current agreement	5 Years	\$46,418	Ramirez, Pablo	Microbiology Dept.	
Roche Diagnostics	Non-SBE			GPO	LB0142	GPO-23-22856-PR	Reagent order for chemistry supplies for JMH		\$25,836	Ramirez, Pablo	Microbiology Dept.	
Scottcare Corporation	Non-SBE			Bid Waiver		BW-23-23454-KYD	Preventative maintenance agreement for Rehab Telemetry equipment and related accessories	3 Years	\$38,138	Delgado, Kyrene	Biomedical Engineering	
ScribeAmerica, LLC	Non-SBE			Bid Waiver		BW-21-20412-LG	Scribe services for Jackson South	1 Year	\$53,000	Greenstein, Lara	Jackson South Trauma	
ScribeAmerica, LLC	Non-SBE			Bid Waiver		BW-23-22260-LG	Telescribe services for Jackson Medical Group's Cardiology practice	1 Year w/2 OTRs of 1 year ea	\$24,000	Greenstein, Lara	Physician Services	
ScriptPro USA, Inc.	Non-SBE	White	Male	Sole Source Standardization Waiver		SS-16-14430-LK	Additional funds to pay outstanding invoices	5 Years w/2 OTRs of 1 year each	\$900	Kola, Lorrie	Pharmacy	
Sellers Dorsey & Associates, LLC	Non-SBE			Bid Waiver		BW-21-20412-LG	Amendment No. 3 to consulting services agreement	7 Years and 1 month	\$5,000,000	Greenstein, Lara	Executive Office	

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
Sentec, Inc.	Non-SBE			Bid Waiver		BW-23-23829-MS	Purchase of two Sentec monitors and sensors	Capital Purchase	\$34,400	Sanchez, Maykel	JWMC Pedi Sleep Stidy Program	
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	DMS-14/15-003C-02	PB-23-22915-CM	PO increase for additional chiller work on Chiller B at JMH	1 Year	\$17,503	Mazzola, Courtney	Engineering Dept.	
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	DMS-14/15-003C-02	PB-23-23449-CW	JSMC cooling tower 1 gear box replacement	10 Years	\$24,858	Wilson, Cecelia	Jackson South Medical Center	
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	DMS-14/15-003C-02	PB-23-23451-CW	JSMC blanket services for emergency HVAC automated controls repairs as needed	5 Years	\$25,000	Wilson, Cecelia	JSMC Plant Operatoins	
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	DMS-14/15-003C-02	PB-23-23456-CW	HP motor installation for chilled water pump system at JSMC	5 Years	\$24,978	Wilson, Cecelia	JSMC Plant Operatoins	
Siemens Industry, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	DMS-14/15-003C-02	PB-23-23668-CM	JMMC blanket PO for emergency chiller repairs	1 Year	\$100,000	Mazzola, Courtney	Engineering Dept.	
Siemens Medical Solutions USA, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	LB0982	GPO-23-23218-GB	Purchase of a RP500E for the Jackson South Respiratory Therapy Unit	5 Years	\$51,572	Borghesi, Giorgio	JSMC Respiratory Therapy Unit	
Smith & Nephew, Inc.	Non-SBE			Bid Waiver		BW-21-20440-SS	CORI Robot Surgical System mod. No. 1 RI HIP application upgrade	5 Years w/2 OTRs of 1 year each	-\$14,652	Sandoval, Salvador L.	JSMC Surgery Unit	
Sodexo America, LLC	Non-SBE			Request for Proposal		RFP-21-18343-LK	Temporary labor for environmental management services and janitorial services at JMH	3 Years w/2 OTRs of 2 years each	\$27,000	Kola, Lorrie	Environmental Services	Group A: 10.9% SBE Subcontracting Goal Group B: 14.5% SBE Subcontracting Goal
STERIS Instrument Management Services, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-20682-AC	CSS etched laser tag ordering services for JMH	One Time	\$50,000	Cisneros, Alba	Operating Room	
STERIS Instrument Management Services, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SC2346	GPO-23-23791-AC	Change order no. 2 - IMS instrument Blitz - one time service PO	One Time	\$20,000	Cisneros, Alba	Main Operating Room	
STERIS Instrument Management Services, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SC2346	GPO-23-54784-JFJ	Emergency instrument Blitz - one time service PO	One Time	\$67,300	Jaramillo, Juan	JSMC Perioperative Service	
STERIS Instrument Management Services, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	SC2346	GPO-23-54784-JFJ	Emergency instrument Blitz - one time service PO - change order no. 1	One Time	\$41,460	Jaramillo, Juan	JSMC Perioperative Service	
Stryker Sales, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver		BW-23-22667-AH	Protect Care Plan to cover the Sonopet IQ Ultrasonic Aspirators and Bone Mills	3 Years w/2 OTRs of 1 Year each	\$242,621	Sandoval, Salvador L.	Biomedical Engineering	
Stryker Sales, LLC	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	CE3150	GPO-22-23368-AW	Stretcher for the Jackson Transplant Clinic	6 Years 4 months	\$13,227	Webb, Aileen	Transplant Clinic	
Sunshine Gasoline Distributors, Inc.	Non-SBE			Piggyback	ITQ-676-A-19-21	PB-23-23392-CL	Annual diesel fuel usage for JMH emergency generator fuel tanks	5 Years	\$62,000	Lewis, Chanell	Engineering Services	
Surfacide, LLC	Non-SBE			GPO	CE3053	GPO-23-22853-PR	Surfacide software support and service agreement for Jackson West Medical Center's Housekeeping Dept.	2 Years	\$19,900	Ramirez, Pablo	Housekeeping	

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
Symmetry Surgical	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS6645	GPO-23-22958-LDL	Reusable hand held instruments for the Jackson South Surgery Dept.	One Time	\$19,146	DeLeon, Lourdes	JSMC Surgery Unit	
Teleflex Medical, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	MS6643	GPO-23-23794-AC	Forceps instruments	One Time	\$30,798	Cisneros, Alba	Main Operating Room	
Telexy Healthcare, Inc.	Non-SBE			Legacy		LG-23-22847-PR	Q Path Enterprise license	3 Years	\$42,000	Ramirez, Pablo	Information and Records Management	
The Accreditation Commission for Health Care, Inc.	Non-SBE			Direct Payment		DP-23-21851-LK	ACHC Accreditation for the Specialty Pharmacy	3 Years	\$11,450	Kola, Lorrie	Pharmacy	
The Hartford Life and Accident Insurance Company	Non-SBE			Bid Waiver		BW-20-18427-NB	House staff residents life and long term disability insurance programs	2 Years w/3 OTRs of 1 year each	\$221,606	Pajovic, Gorjan	Employee Benefits	
The Salvation Army Miami Area Command	Non-SBE			Request for Proposal		RFP-22-20335-CS	Shelter beds for unfunded patients - Early Discharge Program - mod. No. 2 to add funding for Behavioral Health Services	3 Years	\$164,582	Miranda, Johanna	Case Management - Social Work	
T-Mobile USA, Inc.	Non-SBE			Piggyback	NASPO-MA176	PB-23-22846-PR	Cell phone services	2 Years	\$438,733	Ramirez, Pablo	IT Computer Operations	
Translogic Corp (dba Swisslog Healthcare Solutions)	Non-SBE	Shareholder Owned	Shareholder Owned	Bid Waiver	Sole Source	BW-23-22626-SW	JMMC SSA Preventative Maintenance Agreement for the pneumatic system - CO #3	5 Years and 3 months	\$757,200	Williams, Steven	Engineering Services	
United Audit Systems, Inc.	Non-SBE			GPO	SV4025	GPO-22-22446-GB	Coding and abstracting services - mod. No. 3 to include the Florida Electronic Health Records Exchange Act	1 Year and 4 months	\$0	Borghesi, Giorgio	Health Information Management	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-23-23448-CW	Becker Rotary Vane vacuum pumps and materials	10 Years w/2 OTRs of 1 year each	\$31,117	Wilson, Cecelia	Engineering Services	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	Vizient Contract FM0020	GPO-23-23462-CW	Plant Ops supplies for facility repair and maintenance	10 Years w/2 OTRs of 1 year each	\$10,935	Wilson, Cecelia	Engineering Services	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-23-23463-CW	Facility repair and maintenance storeroom supplies	10 Years w/2 OTRs of 1 year each	\$11,230	Wilson, Cecelia	Engineering Services	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-23-23464-CW	Cushman transportation card for JMMC Plant Operations staff	10 Years w/2 OTRs of 1 year each	\$11,467	Wilson, Cecelia	Engineering Services	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	GPO	FM0020	GPO-23-23465-CW	Craftsman rolling tool cabinets for JMMC Engineering	10 Years w/2 OTRs of 1 year each	\$39,262	Wilson, Cecelia	Engineering Services	
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	Vizient Contract FM0020	PB-23-23418-CL	Additional custom ligature-resistant toilet fixtures and bathroom accessories for 12 rooms that were no included in main order for BHH renovation project	12 Years	\$12,034	Lewis, Chanell	Facilities, Design and Construction	

**Public Health Trust / Jackson Health System
 Awarded Goods and Services Contracts
 August 1 - September 30, 2023**

Vendor Name	SBE Prime	Ethnicity	Gender	Method of Procurement	Source Contract / Contract Number	Project Number	Solicitation (Description)	Current Term of Contract	Contract Value	Contracting Officer / Procurement Specialist	Department	SBE Measure
W.W. Grainger, Inc.	Non-SBE	Shareholder Owned	Shareholder Owned	Piggyback	FM0020	PB-23-23419-CL	Behavioral Heath Bathroom Standard Renovation	12 Years	\$42,469	Lewis, Chanell	Facilities, Design and Construction	

**Public Health Trust / Jackson Health System
Awarded Goods and Services Contracts
August 1 - September 30, 2023**

Awarded Contracts by Procurement Method

Method of Procurement	Non-SBE	SBE	Grand Total
Bid Waiver	\$17,052,215	\$31,504	\$17,083,720
Direct Payment	\$11,450		\$11,450
Emergency	\$112,433		\$112,433
GPO	\$7,100,524		\$7,100,524
Invitation to Bid	\$1,413,059		\$1,413,059
Legacy	\$2,071,782		\$2,071,782
Physician Preference Bid Waiver	\$19,440		\$19,440
Piggyback	\$3,391,738	\$160,810	\$3,552,548
Request for Proposal	\$41,662,032		\$41,662,032
Request for Quotes	\$11,786	\$96,060	\$107,846
Sole Source Standardization Waiver	\$900		\$900
Standardization Bid Waiver	\$287,596		\$287,596
Grand Total	\$73,134,956	\$288,374	\$73,423,330

Total Spend for Reporting Period	\$73,423,330	
Inaccessible Spend	\$70,112,564	95.49%
Accessible Spend	\$3,310,766	4.51%
		100.00%
SBE Spend for Period	\$288,374	
% of SBE Spend	8.71%	

*Accessible Spend = insufficient capability/availability of SBE vendors to provide the product or service.
The phrase "accessible spend" is specific to product/service category and unrelated to method of procurement.*

Awarded Contracts by Demographics

Ethnicity	Non-SBE	SBE	Grand Total
Hispanic	\$3,391,042	\$203,714	\$3,594,756
Shareholder Owned	\$6,265,178		\$6,265,178
White	\$488,538	\$84,660	\$573,198
(blank)	\$62,990,198		\$62,990,198
Grand Total	\$73,134,956	\$288,374	\$73,423,330

Gender	Non-SBE	SBE	Grand Total
Female	\$424,603	\$185,138	\$609,741
Male	\$3,454,977	\$103,236	\$3,558,213
Shareholder Owned	\$6,265,178		\$6,265,178
(blank)	\$62,990,198		\$62,990,198
Grand Total	\$73,134,956	\$288,374	\$73,423,330

PERSONAL NET WORTH

MEMORANDUM

Agenda Item No. 4(F)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: November 7, 2023

FROM: Geri Bonzon-Keenan
County Attorney

SUBJECT: Ordinance relating to Small
Business Enterprise programs;
amending sections 2-10.4.01, 2-
8.1.1.1.1, 2.8.1.1.1.2, 10-33.02 of
the Code; amending certification
requirements, increasing personal
net worth threshold to
\$2,500,000.00

The accompanying ordinance was prepared and placed on the agenda at the request of Prime Sponsor Commissioner Danielle Cohen Higgins.


Geri Bonzon-Keenan
County Attorney

GBK/uw

MDC001



MEMORANDUM
(Revised)

TO: Honorable Chairman Oliver G. Gilbert, III
and Members, Board of County Commissioners

DATE: November 7, 2023

FROM: 
Gen Bonzon-Keenan
County Attorney

SUBJECT: Agenda Item No. 4(F)

Please note any items checked.

- "3-Day Rule" for committees applicable if raised
- 6 weeks required between first reading and public hearing
- 4 weeks notification to municipal officials required prior to public hearing
- Decreases revenues or increases expenditures without balancing budget
- Budget required
- Statement of fiscal impact required
- Statement of social equity required
- Ordinance creating a new board requires detailed County Mayor's report for public hearing
- No committee review
- Applicable legislation requires more than a majority vote (i.e., 2/3's present ____, 2/3 membership ____, 3/5's ____, unanimous ____, CDMP 7 vote requirement per 2-116.1(3)(h) or (4)(c) ____, CDMP 2/3 vote requirement per 2-116.1(3)(h) or (4)(c) ____, or CDMP 9 vote requirement per 2-116.1(4)(c)(2) ____) to approve
- Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 4(F)
11-7-23

ORDINANCE NO. _____

ORDINANCE RELATING TO SMALL BUSINESS ENTERPRISE PROGRAMS; AMENDING SECTIONS 2-10.4.01, 2-8.1.1.1.1, 2.8.1.1.1.2, 10-33.02 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA; AMENDING CERTIFICATION REQUIREMENTS, INCREASING PERSONAL NET WORTH THRESHOLD TO \$2,500,000.00; PROVIDING SEVERABILITY, INCLUSION IN THE CODE, AND AN EFFECTIVE DATE

WHEREAS, the Miami-Dade County (“County”) Small Business Enterprise (“SBE”) programs provide business opportunities to certified small businesses, to aid in their growth, development, and contribution to the County and South Florida economies; and

WHEREAS, pursuant to sections 2-10.4.01, 2-8.1.1.1.1, and 2-8.1.1.1.2 of the Code of Miami-Dade County, Fla. (the “Code”), no firm shall be certified under the Small Business Enterprise Architecture & Engineering (CB-A/E), Small Business Enterprise Services (SBE-Services), or the Small Business Enterprise Goods (SBE-Goods) Programs, respectively, where the personal net worth of any of such firm’s owners is more than \$1,500,000.00, exclusive of: (a) the value of the primary residence for which there is a homestead exemption; (b) the value of the business; and (c) funds invested in an individual retirement account ("IRA"), 401k, pension, or other official retirement account; and

WHEREAS, pursuant to section 2-10.33.02 of the Code, no firm shall be certified in the Small Business Enterprise Construction Services ("CSBE") Program where the individual net worth of any of its owners is more than \$1,500,000.00; and

WHEREAS, on October 18, 2022, this Board adopted Ordinance No. 22-133, amending sections 2-8.1.1.1.1, 2-8.1.1.1.2, 2-10.4.01, and 10-33.02 of the Code, to among other things, create an additional tier to retain mid-level firms from program graduation; and

WHEREAS, this Board wishes to amend sections 2-10.4.01, 2-8.1.1.1.1, 2-8.1.1.1.2, and 2-10.33.02 of the Code to increase the personal net worth threshold to \$2,500,000.00; and

WHEREAS, the County will benefit from an increase to the personal net worth threshold which will further extend the ability of firms to become certified SBEs and participate in SBE programs as applicable,

BE IT ORDAINED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA:

Section 1. Section 2-10.4.01 of the Code of Miami-Dade County, Florida, is hereby amended to read as follows:¹

Sec. 2-10.4.01. Small Business Enterprise Architecture and Engineering Program.

- (1) *Title.* This Section shall be referred to as the Miami-Dade County Small Business Enterprise Architecture & Engineering ("CBE" or "CBE-A/E") Program.
- (2) *Definitions.* For purposes of this section:

* * *

P. *Firm* means any individual, firm, partnership, corporation, association, joint venture or other legal entity permitted by law to practice architecture, engineering, landscape architecture, design-build, and land surveying and mapping services, which has a valid business tax receipt issued by Miami-Dade County at least one ~~[[(+)]]~~ year prior to certification, and an actual place of business in Miami-Dade County, not a Virtual Office. No Firm shall be certified as a CBE-A/E where the personal net worth of any of its owners is more than ~~[[one million five hundred thousand dollars (\$1,500,000)]]>>~~ \$2,500,000.00<<, exclusive of: (a) the value of the

¹ Words stricken through and/or ~~[[double bracketed]]~~ shall be deleted. Words underscored and/or >>double arrowed<< constitute the amendment proposed. Remaining provisions are now in effect and remain unchanged.

primary residence for which there is a homestead exemption; (b) the value of the business; and (c) funds invested in an individual retirement account ("IRA"), 401k, pension, or other official retirement account. The owner MUST provide information about the terms and restrictions of the account(s) to SBD, and certify that the retirement account(s) is legitimate. Representations as to average gross revenues, personal net worth of owners and payroll shall be subject to audit.

* * *

Section 2. Section 2-8.1.1.1.1. of the Code of Miami-Dade County, Florida, is hereby amended to read as follows:

Sec. 2-8.1.1.1.1. Small Business Enterprise Services Program.

- (1) *Title.* This section shall be referred to as the Small Business Enterprise Services Program.
- (2) *Definitions.* The following definitions shall apply in this section.

* * *

21. *Small Business Enterprise ("SBE" or "SBE-Services")* means a business entity certified by SBD, providing services, which has a valid business tax receipt issued by Miami-Dade County at least one ~~[[(+)]~~ year prior to certification, an actual place of business in Miami-Dade County, not a Virtual Office, and whose three year average gross revenues does not exceed the following contracting participation levels:

- (i) Tier 1 — \$0 to \$750,000;
- (ii) Tier 2 — \$750,000.01 to \$2,000,000;
- (iii) Tier 3 — \$2,000,000.01 to \$5,000,000; or
- (iv) Tier 4 — \$5,000,000.01 to \$8,000,000.

No firm shall be certified as a SBE where the personal net worth of any of its owners is more than ~~[[one million five hundred thousand dollars (\$1,500,000)]]~~>> \$2,500,000.00<<, exclusive of: (a) the value of the primary residence for which there is a homestead exemption; (b) the value of the business; and (c) funds invested in an individual retirement account ("IRA"), 401k, pension, or other official retirement account. The owner MUST provide information about the terms and restrictions of the account(s) to SBD, and certify that the retirement account(s) is legitimate. Representations as to a business entity's average gross revenues, personal net worth of owners and payroll shall be subject to audit.

* * *

Section 3. Section 2-8.1.1.1.2 of the Code of Miami-Dade County, Florida, is hereby

amended to read as follows:

Sec. 2-8.1.1.1.2. Small Business Enterprise Goods Program.

- (1) *Title.* This section shall be referred to as the Small Business Enterprise Goods Program.
- (2) *Definitions.* The following definitions shall apply in this section:

* * *

22. *Small Business Enterprise ("SBE" or "SBE-Goods")* means a business entity certified by SBD, providing services, which has a valid business tax receipt issued by Miami-Dade County at least one ~~[[(+)]]~~ year prior to certification, an actual place of business in Miami-Dade County, not a Virtual Office, and whose three year average gross revenues does not exceed the following contracting participation levels:

- (i) Tier 1 — \$0 to \$750,000;
- (ii) Tier 2 — \$750,000.01 to \$2,000,000;
- (iii) Tier 3 — \$2,000,000.01 to \$5,000,000; or
- (iv) Tier 4 — \$5,000,000.01 to \$8,000,000.

The term Small Business Enterprise shall also include a (x) manufacturer with ~~[[one hundred (100)]]~~>>100<<

employees or less, or (y) wholesaler with ~~[[fifty (50)]]~~>>50<< employees or less, without regard to gross revenues. A wholesaler or manufacturer must comply with all other requirements of this section to be a certified SBE.

No firm shall be certified as a SBE where the personal net worth of any of its owners is more than ~~[[one million five hundred thousand dollars (\$1,500,000)]]~~>>\$2,500,000.00<<, exclusive of: (a) the value of the primary residence for which there is a homestead exemption; (b) the value of the business; and (c) funds invested in an individual retirement account ("IRA"), 401k, pension, or other official retirement account. The owner MUST provide information about the terms and restrictions of the account(s) to SBD, and certify that the retirement account(s) is legitimate. Representations as to a business entity's average gross revenues, personal net worth of owners and payroll shall be subject to audit.

* * *

Section 4. Section 10-33.02 of the Code of Miami-Dade County, Florida, is hereby

amended to read as follows:

Sec. 10-33.02. Small Business Enterprise Construction Services Program.

- (1) Title. This section shall be referred to as the Miami-Dade County Small Business Enterprise Construction Services ("CSBE") Program.
- (2) Definitions. The following definitions shall apply in this section:

* * *

Small Business Enterprise for Construction Services (CSBE) means a construction related enterprise, including a design-build firm, and any firm providing trades and/or services for the completion of a construction project, as defined in Chapter 10 of the Code of Miami-Dade County, which has an actual place of business in Miami-Dade County and whose average annual gross revenues for the last three ~~[[3]]~~ years do not exceed: ~~[[fifteen million dollars~~

~~(\$15,000,000.00)]~~ >>\$15,000,000.00<< for SIC 15 - Building Construction, General Contractors and Operative Builders; ~~[[twelve million dollars (\$12,000,000.00)]~~ >>\$12,000,000.00<< for SIC 16 - Heavy Construction, other than Building Construction; or ~~[[eight million dollars (\$8,000,000.00)]~~ >>\$8,000,000.00<< for SIC 17 - Specialty Trade Contractors. CSBEs shall be categorized by the type of construction they perform in accordance with the two-digit Standard Industrial Classification (SIC) code, or the six-digit North American Industry Classification System (NAICS), of the Census applicable to such type of construction. A CSBE will graduate out of the program upon notification by SBD that it has exceeded these size limits based on its three-year average annual gross revenues. A certified CSBE that graduates out of the program shall continue to submit financial information as to cumulative gross revenue and bonding capacity to SBD annually for 3 years thereafter in order to further the County's ability to assess the effectiveness of the program.

CSBEs must be certified by SIC or NAICS code, and classified into one ~~[[4]]~~ of the four ~~[[4]]~~ contracting participation levels. The lack of bonding capacity shall not preclude an applicant from being certified as a CSBE. As part of the certification process, CSBEs must go through a prequalification process which will be used to determine which of the four ~~[[4]]~~ contracting participation levels the CSBE will be placed in based on the firm's four ~~[[4]]~~ year average gross revenues. The contracting participation levels are as follows:

1. Level I—Three-year average gross revenues of \$0.00—\$2,000,000.00;
2. Level II—Three-year average gross revenues above \$2,000,000.00 but not exceeding \$5,000,000.00;
3. Level III—Three-year average gross revenues above \$5,000,000.00 but not exceeding \$10,000,000.00, or
4. Level IV—Three-year average gross revenues above \$10,000,000.00 but not exceeding \$15,000,000.00.

A firm's eligibility to participate in the CSBE program and the contracting participation level at which it will participate shall be determined based on the three-year average gross revenues of the applicant firm in combination with that of all of the firm's affiliates as provided in Appendix A [which can be found in the County

Clerk's office attached to Ordinance Number 97-52]. No firm shall be certified as a CSBE where the individual net worth of any of its owners is more than ~~[[one million five hundred thousand dollars (\$1,500,000)]]~~>>\$2,500,000.00, exclusive of: (a) the value of the primary residence for which there is a homestead exemption; (b) the value of the business; and (c) funds invested in an individual retirement account ("IRA"), 401k, pension, or other official retirement account<<. Representations as to average gross revenues, personal net worth of owners and payroll shall be subject to audit.

* * *

Section 5. If any section, subsection, sentence, clause or provision of this ordinance is held invalid, the remainder of this ordinance shall not be affected by such invalidity.

Section 6. It is the intention of the Board of County Commissioners, and it is hereby ordained that the provisions of this ordinance, including any sunset provision, shall become and be made a part of the Code of Miami-Dade County, Florida. The sections of this ordinance may be renumbered or relettered to accomplish such intention, and the word "ordinance" may be changed to "section," "article," or other appropriate word.

Section 7. This ordinance shall become effective ten (10) days after the date of enactment unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

PASSED AND ADOPTED:

Approved by County Attorney as
to form and legal sufficiency:

GKS for GBK

Prepared by:

D.P.C

Dale P. Clarke

Prime Sponsor: Commissioner Danielle Cohen Higgins

COMMISSION DISTRICT REPORT

Goods & Services SBE vs Non-SBE Payment Analysis by District

District	2019		2020		2021		2022		TOTAL	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
1	22,473,838	4%	20,148,574	3%	341,100,537	41%	10,762,776	2%	394,485,724	15%
SBE	1,008,166	2%	2,703,143	4%	32,830,220	38%	3,048,803	4%	39,590,331	14%
NON-SBE	21,465,672	5%	17,445,431	3%	308,270,317	42%	7,713,974	2%	354,895,393	15%
2	29,742,851	6%	43,966,118	6%	34,165,106	4%	43,449,580	8%	151,323,655	6%
SBE	3,176,681	6%	5,973,206	10%	5,233,317	6%	5,677,118	8%	20,060,323	7%
NON-SBE	26,566,170	6%	37,992,911	6%	28,931,789	4%	37,772,462	8%	131,263,332	6%
3	18,021,109	3%	24,924,936	3%	26,507,867	3%	18,384,016	3%	87,837,928	3%
SBE	2,784,353	5%	2,758,896	5%	2,514,759	3%	785,946	1%	8,843,953	3%
NON-SBE	15,236,756	3%	22,166,040	3%	23,993,108	3%	17,598,070	4%	78,993,974	3%
4	21,159,539	4%	3,030,646	0%	8,435,832	1%	20,890,717	4%	53,516,734	2%
SBE	178,749	0%	235,797	0%	614,783	1%	248,622	0%	1,277,950	0%
NON-SBE	20,980,789	5%	2,794,849	0%	7,821,050	1%	20,642,096	4%	52,238,784	2%
5	51,175,090	10%	28,499,096	4%	38,933,469	5%	30,560,483	5%	149,168,138	6%
SBE	1,667,598	3%	772,922	1%	1,037,869	1%	6,878,923	9%	10,357,312	4%
NON-SBE	49,507,492	11%	27,726,175	4%	37,895,600	5%	23,681,559	5%	138,810,826	6%
6	62,363,133	12%	145,057,256	20%	64,880,412	8%	64,854,817	11%	337,155,618	13%
SBE	7,737,094	14%	11,621,550	19%	7,823,073	9%	11,381,582	16%	38,563,299	14%
NON-SBE	54,626,039	12%	133,435,706	20%	57,057,338	8%	53,473,235	11%	298,592,319	13%
7	32,918,201	6%	99,641,305	14%	28,158,587	3%	29,603,199	5%	190,321,292	7%
SBE	9,483,264	18%	5,165,865	8%	5,714,406	7%	9,086,599	12%	29,450,134	11%
NON-SBE	23,434,937	5%	94,475,440	14%	22,444,180	3%	20,516,600	4%	160,871,157	7%
8	37,798,376	7%	22,389,644	3%	20,829,965	3%	25,707,001	5%	106,724,986	4%
SBE	2,634,716	5%	4,098,699	7%	6,046,127	7%	3,609,253	5%	16,388,795	6%
NON-SBE	35,163,660	8%	18,290,944	3%	14,783,839	2%	22,097,748	4%	90,336,191	4%
9	35,929,177	7%	33,001,148	5%	32,600,092	4%	81,970,232	14%	183,500,649	7%
SBE	4,628,545	9%	5,990,307	10%	8,104,045	9%	5,583,185	8%	24,306,082	9%
NON-SBE	31,300,632	7%	27,010,841	4%	24,496,047	3%	76,387,047	15%	159,194,567	7%
10	11,128,324	2%	18,815,679	3%	8,311,724	1%	23,862,790	4%	62,118,518	2%
SBE	470,393	1%	1,042,808	2%	982,037	1%	3,501,289	5%	5,996,527	2%
NON-SBE	10,657,931	2%	17,772,871	3%	7,329,687	1%	20,361,501	4%	56,121,991	2%
11	19,878,189	4%	58,612,287	8%	19,393,679	2%	44,421,264	8%	142,305,419	5%
SBE	5,168,560	10%	4,905,168	8%	3,380,290	4%	5,645,256	8%	19,099,274	7%
NON-SBE	14,709,629	3%	53,707,119	8%	16,013,389	2%	38,776,008	8%	123,206,145	5%
12	148,469,148	29%	119,263,867	16%	167,487,728	20%	160,215,406	28%	595,436,150	23%
SBE	10,115,031	19%	10,771,518	18%	11,277,474	13%	15,208,854	21%	47,372,877	17%
NON-SBE	138,354,117	30%	108,492,349	16%	156,210,254	21%	145,006,552	29%	548,063,273	23%
13	24,061,652	5%	110,329,639	15%	37,815,969	5%	13,981,999	2%	186,189,259	7%
SBE	4,704,811	9%	5,202,338	8%	786,171	1%	2,203,051	3%	12,896,370	5%
NON-SBE	19,356,841	4%	105,127,301	16%	37,029,799	5%	11,778,948	2%	173,292,889	7%
District Total	515,118,628	100%	727,680,194	100%	828,620,967	100%	568,664,279	100%	2,640,084,068	100%
SBE	53,757,962	10%	61,242,217	8%	86,344,570	10%	72,858,478	13%	274,203,226	10%
NON-SBE	461,360,667	90%	666,437,977	92%	742,276,397	90%	495,805,801	87%	2,365,880,842	90%

Goods & Services Payment Analysis within Miami-Dade vs Outside Miami-Dade

	2019		2020		2021		2022		TOTAL	
SBE (within MDC)	53,757,962	6%	61,242,217	5%	86,344,570	6%	72,858,478	6%	274,203,226	6%
Non-SBE (within MDC)	461,360,667	51%	666,437,977	51%	742,276,397	50%	495,805,801	42%	2,365,880,842	49%
Outside MDC	394,696,869	43%	583,233,518	44%	643,466,728	44%	608,869,334	52%	2,230,266,449	46%
TOTAL	909,815,497	100%	1,310,913,712	100%	1,472,087,695	100%	1,177,533,613	100%	4,870,350,517	100%